

FINANCIAL FACT BOOK 2016

フィナンシャル ファクトブック 2016

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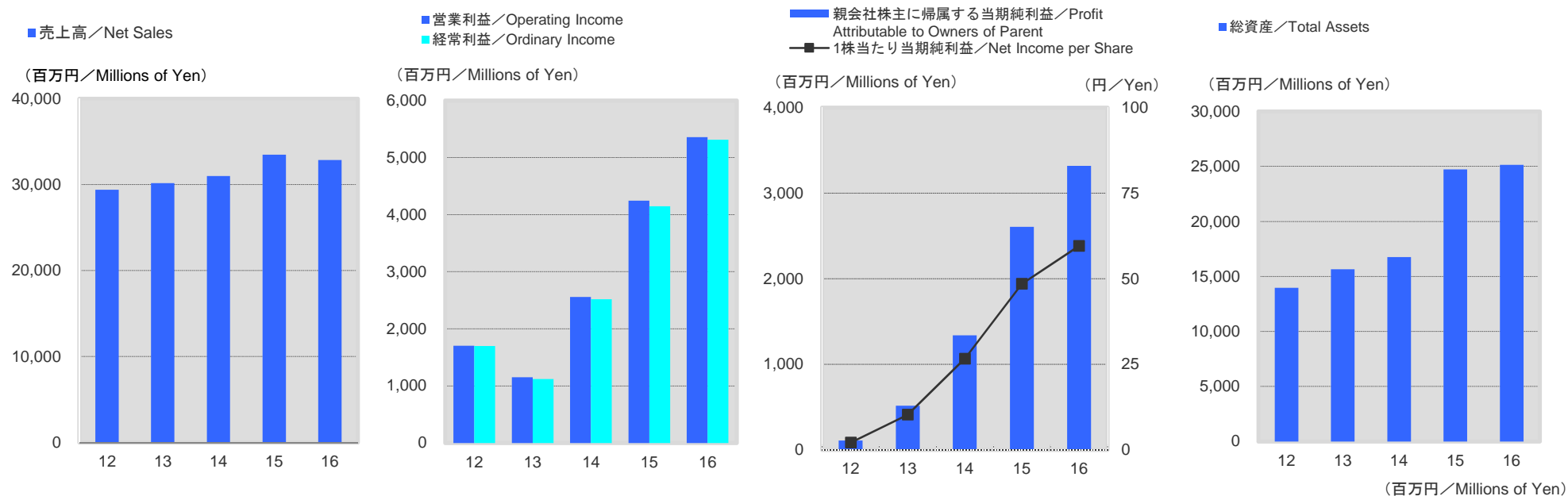
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 株式会社エムティーアイ

MTI Ltd.

連結財務ハイライト／Consolidated Financial Highlights



会計年度／Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
売上高／Net Sales	29,382	30,160	30,985	33,461	32,844
売上総利益／Gross Profit	23,716	24,824	25,996	28,022	27,490
営業利益／Operating Income	1,704	1,149	2,557	4,245	5,355
経常利益／Ordinary Income	1,697	1,119	2,519	4,144	5,310
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	109	516	1,337	2,607	3,317
1株当たり当期純利益／Net Income per Share *1 (円／Yen)	2.11	10.25	26.63	48.52	59.54
総資産／Total Assets	13,971	15,646	16,768	24,738	25,154
純資産／Net Assets	8,922	8,869	9,722	16,591	17,852
営業活動によるキャッシュ・フロー／Cash Flows from Operating Activities	2,682	3,483	3,600	4,587	4,845
投資活動によるキャッシュ・フロー／Cash Flows from Investing Activities	(2,062)	(2,389)	(1,867)	(1,707)	(1,327)
財務活動によるキャッシュ・フロー／Cash Flows from Financing Activities	(1,167)	(414)	(375)	3,921	(2,469)

*1 当社は2013年4月1日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。／We conducted a 100-for-1 share split which became effective as of April 1, 2013.

当社は2014年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。／We conducted a 2-for-1 share split which became effective as of April 1, 2014.

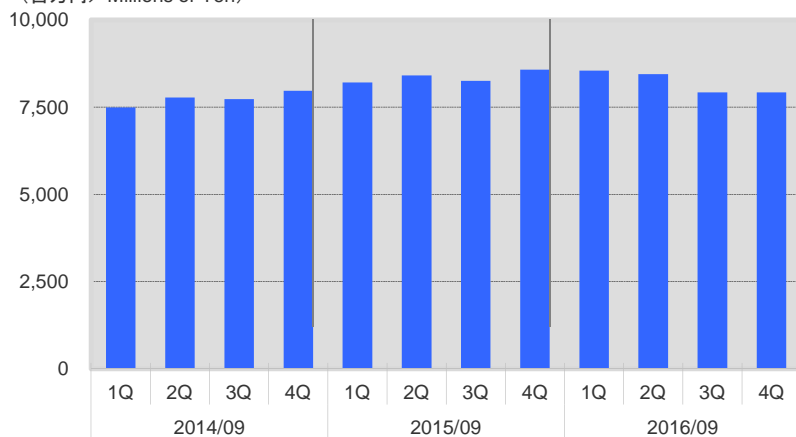
当社は2015年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。／We conducted a 2-for-1 share split which became effective as of April 1, 2015.

1株当たり当期純利益は当該株式分割後の数値を記載しています。／Net income per share is based on the number of shares after the stock splits.

四半期推移(連結)／Quarter by Trend (Consolidated)

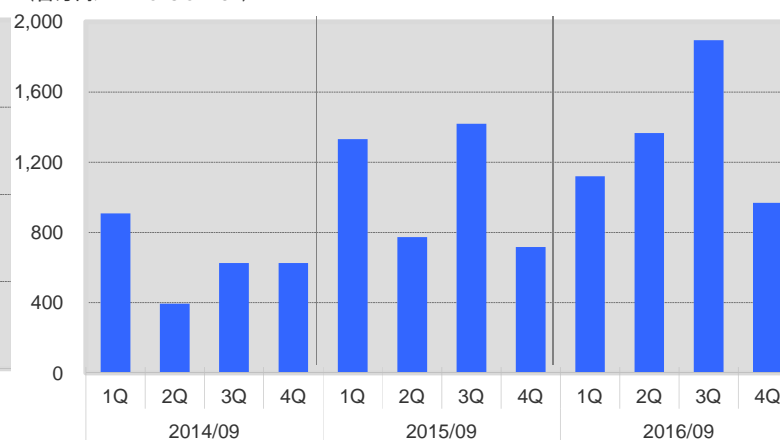
売上高／Net Sales

(百万円／Millions of Yen)



営業利益／Operating Income

(百万円／Millions of Yen)



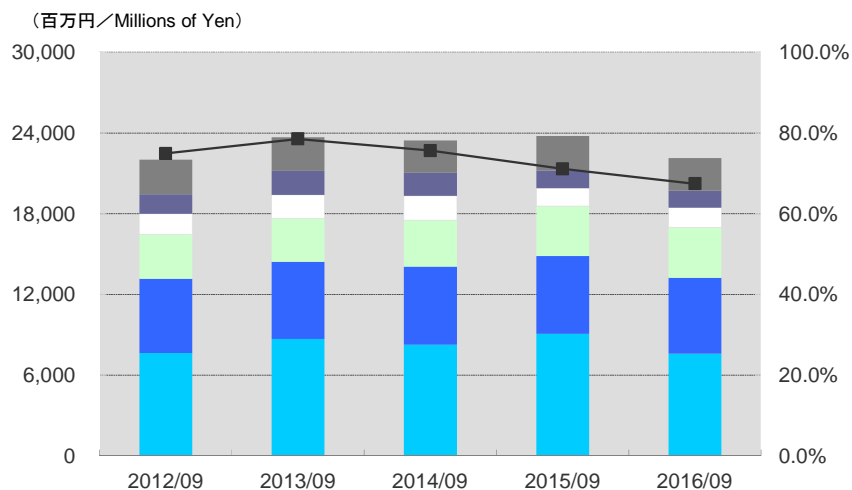
会計年度／Fiscal Year

(百万円／Millions of Yen)

	2014/09				2015/09				2016/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高／Net Sales	7,498	7,780	7,730	7,974	8,209	8,410	8,261	8,579	8,547	8,447	7,924	7,924
売上総利益／Gross Profit	6,279	6,523	6,492	6,700	6,865	7,088	6,979	7,088	7,184	7,175	6,630	6,500
営業利益／Operating Income	909	395	626	626	1,333	774	1,420	717	1,121	1,367	1,896	969
経常利益／Ordinary Income	870	439	614	594	1,315	719	1,405	704	1,117	1,317	1,894	981
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	425	364	218	328	761	327	855	663	697	727	1,195	696
総資産／Total Assets	15,480	16,806	15,741	16,768	16,742	22,732	22,831	24,738	23,884	23,045	23,277	25,154
純資産／Net Assets	9,020	9,408	9,450	9,722	10,347	15,172	15,932	16,591	16,876	15,623	17,242	17,852

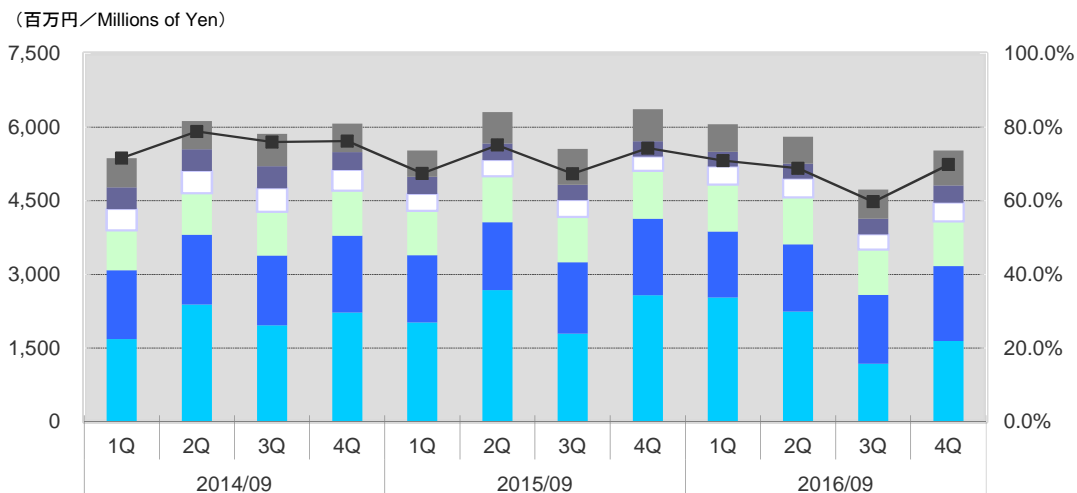
販売費及び一般管理費内訳／Selling, General and Administrative Expenses

■ 広告宣伝費／Advertising Expenses
■ 支払手数料／Commission Fee
■ 人件費／Personnel Expenses
■ 減価償却費／Depreciation
■ 販管費率／SGA Ratio
■ 外注費／Subcontract Expenses
■ その他／Other



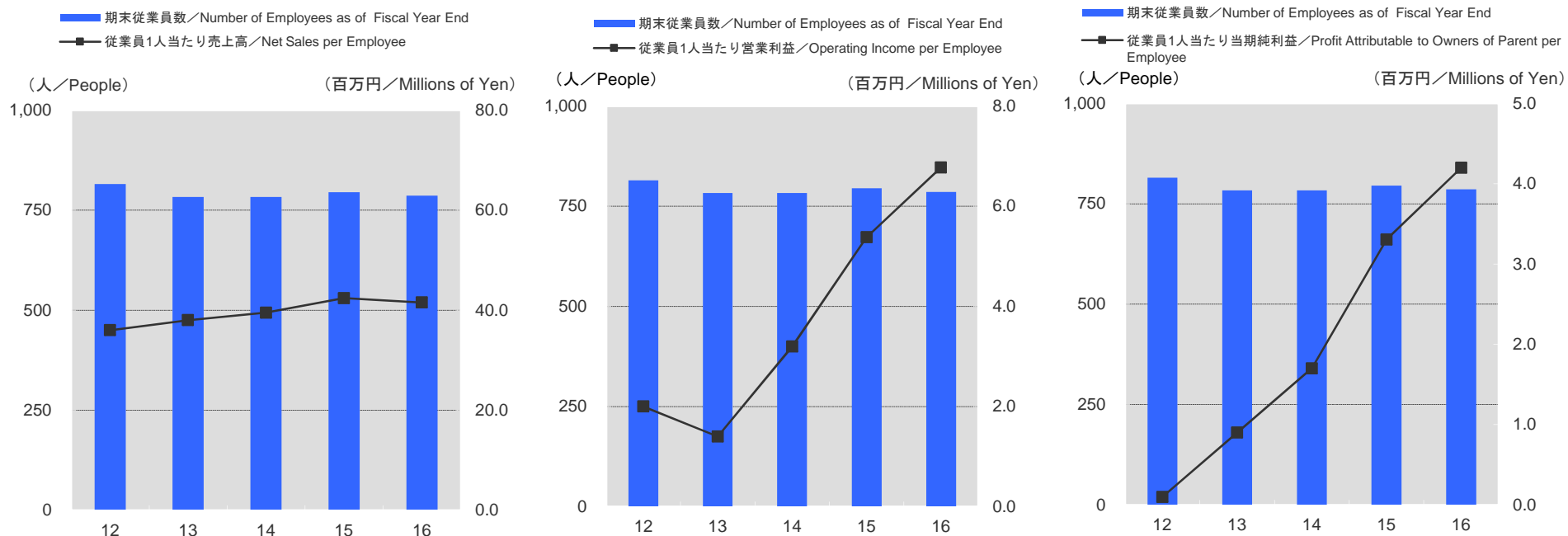
会計年度	(百万円／Millions of Yen)				
Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
販売費及び一般管理費	22,012	23,675	23,439	23,776	22,135
Selling, General and Administrative Expenses					
広告宣伝費	7,651	8,702	8,268	9,077	7,607
Advertising Expenses					
人件費	5,519	5,722	5,815	5,770	5,637
Personnel Expenses					
支払手数料	3,289	3,227	3,443	3,727	3,741
Commission Fee					
外注費	1,543	1,741	1,803	1,326	1,456
Subcontract Expenses					
減価償却費	1,434	1,802	1,706	1,318	1,272
Depreciation					
その他	2,573	2,479	2,402	2,555	2,420
Other					
					(%)
販管費率	74.9%	78.5%	75.6%	71.1%	67.4%
Selling, General and Administrative Ratio					
売上高	29,382	30,160	30,985	33,461	32,844
Net Sales					

■ 広告宣伝費／Advertising Expenses
■ 支払手数料／Commission Fee
■ 人件費／Personnel Expenses
■ 減価償却費／Depreciation
■ 販管費率／SGA Ratio
■ 外注費／Subcontract Expenses
■ その他／Other



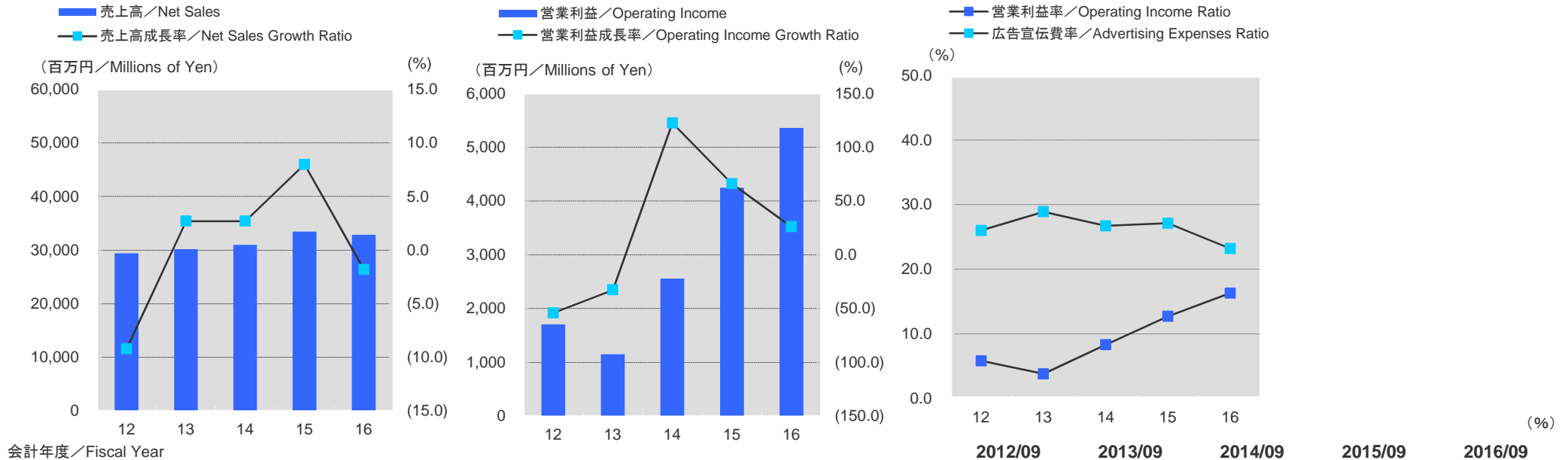
会計年度	(百万円／Millions of Yen)											
Fiscal Year	2014/09				2015/09				2016/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
販売費及び一般管理費	5,370	6,127	5,866	6,074	5,532	6,313	5,559	6,371	6,062	5,807	4,734	5,530
Selling, General and Administrative Expenses												
広告宣伝費	1,685	2,392	1,963	2,225	2,021	2,680	1,795	2,580	2,532	2,246	1,180	1,648
Advertising Expenses												
人件費	1,403	1,422	1,424	1,564	1,374	1,382	1,454	1,558	1,341	1,368	1,402	1,525
Personnel Expenses												
支払手数料	806	835	884	918	896	938	923	968	954	955	923	908
Commission Fee												
外注費	438	459	484	421	350	331	344	299	374	384	314	382
Subcontract Expenses												
減価償却費	444	442	454	365	353	341	314	309	298	303	316	354
Depreciation												
その他	592	575	655	580	535	638	726	654	561	549	597	711
Other												
												(%)
販管費率	71.6%	78.8%	75.9%	76.2%	67.4%	75.1%	67.3%	74.3%	70.9%	68.8%	59.7%	69.8%
Selling, General and Administrative Ratio												
売上高	7,498	7,780	7,730	7,974	8,209	8,410	8,261	8,579	8,547	8,447	7,924	7,924
Net Sales												

従業員1人当たり売上高、営業利益、当期純利益／Net Sales, Operating Income & Net Income per Employee



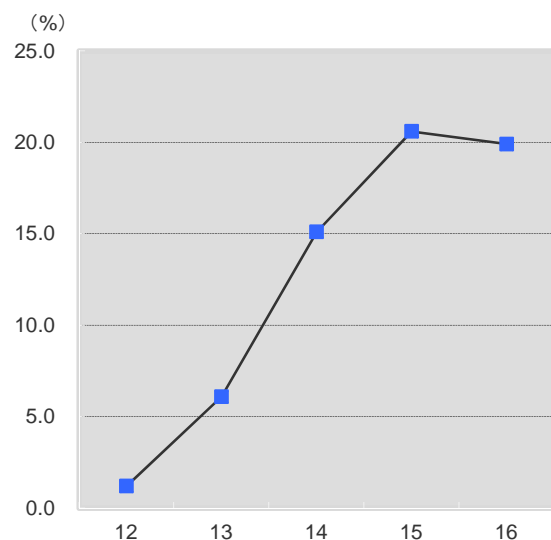
会計年度／Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
期末従業員数／Number of Employees as of Fiscal Year End	815	783	783	795	786
従業員1人当たり売上高／Net Sales per Employee	36.0	38.0	39.5	42.4	41.5
従業員1人当たり営業利益／Operating Income per Employee	2.0	1.4	3.2	5.4	6.8
従業員1人当たり当期純利益／Profit Attributable to Owners of Parent per Employee	0.1	0.9	1.7	3.3	4.2
従業員1人当たり売上高＝売上高÷従業員数(期中平均)／Consolidated Net sales per Employee = Net Sales ÷ Average of Beginning and Ending Number of Employee					
従業員1人当たり営業利益＝営業利益÷従業員数(期中平均)／Consolidated Operating Income per Employee = Operating Income ÷ Average of Beginning and Ending Number of Employee					
従業員1人当たり当期純利益＝親会社株主に帰属する当期純利益÷従業員数(期中平均)／Consolidated Net Income per Employee = Profit Attributable to Owners of Parent ÷ Average of Beginning and Ending Number of Employee					
売上高／Net Sales	29,382	30,160	30,985	33,461	32,844
営業利益／Operating Income	1,704	1,149	2,557	4,245	5,355
親会社株主に帰属する当期純利益／Profit Attributable to Owners of Parent	109	516	1,337	2,607	3,317

成長性・収益性／Growth & Profitability

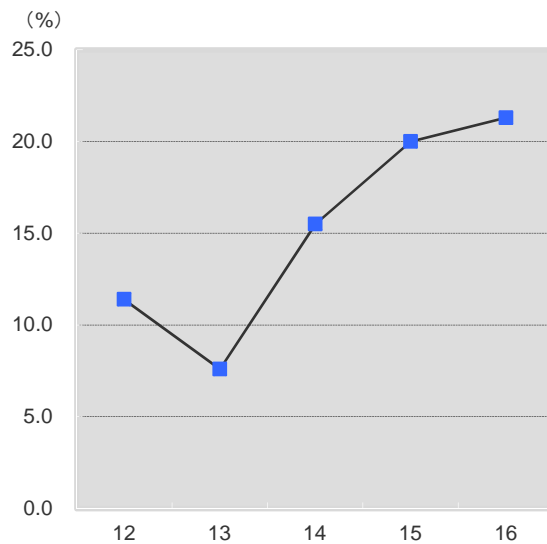


	2012/09	2013/09	2014/09	2015/09	2016/09
売上高成長率／Net Sales Growth Ratio	(9.2)	2.7	2.7	8.0	(1.8)
営業利益成長率／Operating Income Growth Ratio	(54.0)	(32.6)	122.5	66.0	26.1
売上原価率／Cost of Sales Ratio	19.3	17.7	16.1	16.3	16.3
売上総利益率／Gross Profit Ratio	80.7	82.3	83.9	83.7	83.7
販管費率／Selling, General and Administrative Expenses Ratio	74.9	78.5	75.6	71.1	67.4
広告宣伝費率／Advertising Expenses Ratio	26.0	28.9	26.7	27.1	23.2
営業利益率／Operating Income Ratio	5.8	3.8	8.3	12.7	16.3
	(百万円／Millions of Yen)				
売上高／Net Sales	29,382	30,160	30,985	33,461	32,844
売上原価／Cost of Sales	5,665	5,336	4,988	5,439	5,353
売上総利益／Gross Profit	23,716	24,824	25,996	28,022	27,490
販売費及び一般管理費／Selling, General and Administrative Expenses	22,012	23,675	23,439	23,776	22,135
広告宣伝費／Advertising Expenses	7,651	8,702	8,268	9,077	7,607
営業利益／Operating Income	1,704	1,149	2,557	4,245	5,355

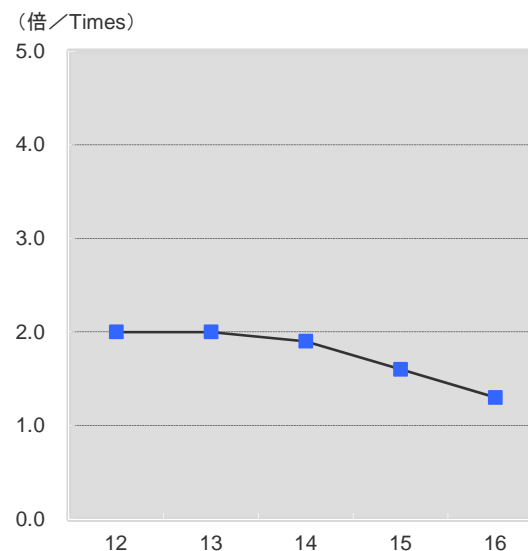
自己資本当期利益率/Return on Equity (ROE)



総資産経常利益率/Return on Asset (ROA)



総資産回転率/Asset Turnover



会計年度/Fiscal Year

		2012/09	2013/09	2014/09	2015/09	2016/09
自己資本当期純利益率/Return on Equity (ROE)	(%)	1.2	6.1	15.1	20.6	19.9
総資産経常利益率/Return on Asset (ROA)	(%)	11.4	7.6	15.5	20.0	21.3
総資産回転率/Asset Turnover	(倍/Times)	2.0	2.0	1.9	1.6	1.3

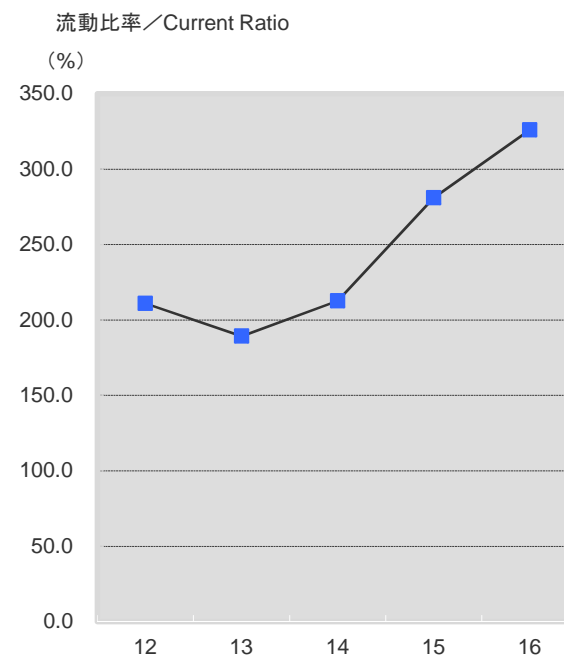
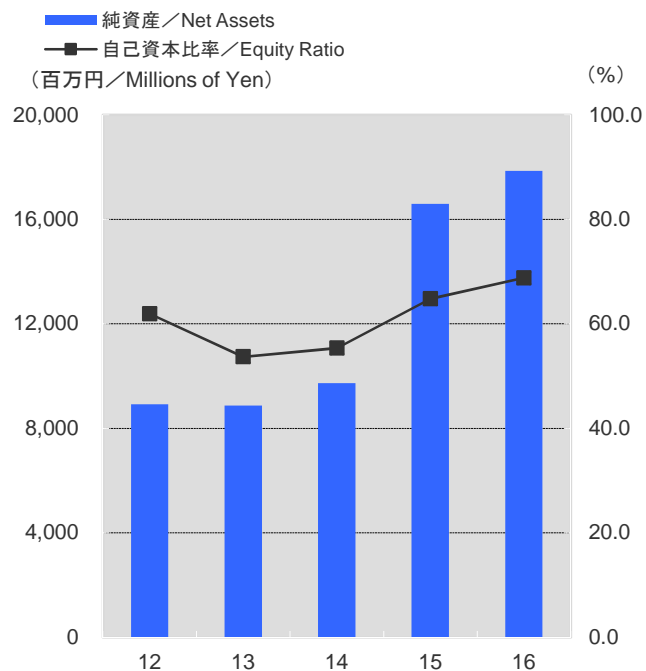
ROE = (当期純利益÷期中平均自己資本)×100/ROE = (Net Income/Average of Beginning and Ending Shareholders' Equity)×100

ROA = (経常利益÷期中平均総資産)×100/ROA = (Ordinary Income/Average of Beginning and Ending Total Assets)×100

(百万円/Millions of Yen)

売上高/Net Sales	29,382	30,160	30,985	33,461	32,844
経常利益/Ordinary Income	1,697	1,119	2,519	4,144	5,310
親会社株主に帰属する当期純利益/Profit Attributable to Owners of Parent	109	516	1,337	2,607	3,317
純資産/Net Assets	8,922	8,869	9,722	16,591	17,852
総資産/Total Assets	13,971	15,646	16,768	24,738	25,154

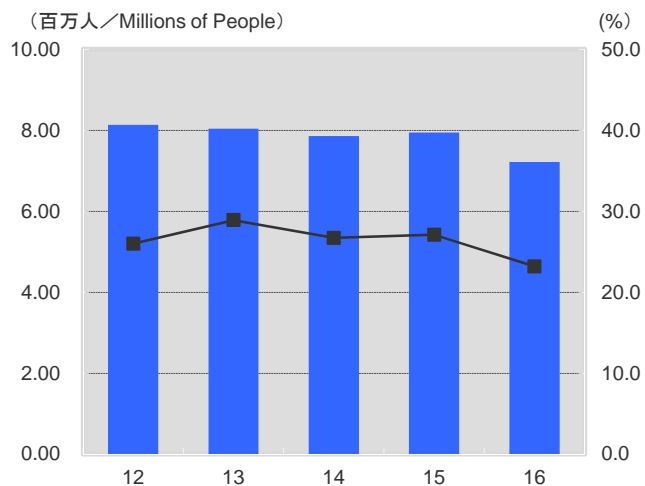
安定性/Stability



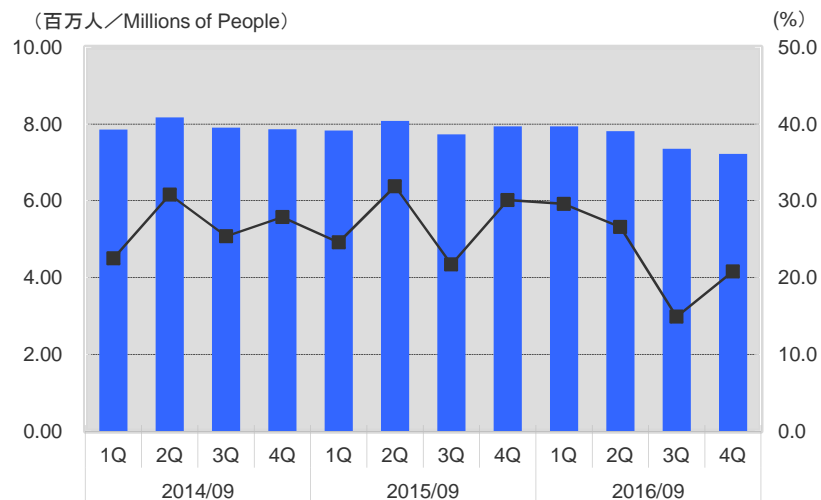
会計年度/Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
自己資本比率/Equity Ratio	61.9	53.7	55.4	64.8	68.8
流動比率/Current Ratio	210.9	189.3	212.7	281.0	326.1
	(百万円/Millions of Yen)				
純資産/Net Assets	8,922	8,869	9,722	16,591	17,852
総資産/Total Assets	13,971	15,646	16,768	24,738	25,154
流動資産/Total Current Assets	9,630	10,768	12,183	20,211	20,051
流動負債/Total Current Liabilities	4,566	5,687	5,727	7,193	6,148

事業関連情報／Key Indicators

■ 有料会員数／Paying Subscribers ■ 広告宣伝費率／Advertising Expenses Ratio



■ 有料会員数／Paying Subscribers ■ 広告宣伝費率／Advertising Expenses Ratio



有料会員数、広告宣伝費／Paying Subscribers and Advertising Expenses

会計年度／

Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
有料会員数／ Paying Subscribers	8.13	8.04	7.86	7.94	7.22
	(百万人／Millions of People)				
広告宣伝費／ Advertising Expenses	7,651	8,702	8,268	9,077	7,607
	(百万円／Millions of Yen)				
広告宣伝費率／ Advertising Expenses Ratio	26.0	28.9	26.7	27.1	23.2
	(%)				
売上高／ Net Sales	29,382	30,160	30,985	33,461	32,844
	(百万円／Millions of Yen)				

会計年度／

Fiscal Year	2014/09				2015/09				2016/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
有料会員数／ Paying Subscribers	7.85	8.17	7.90	7.86	7.83	8.08	7.73	7.94	7.94	7.81	7.35	7.22
	(百万人／Millions of People)											
広告宣伝費／ Advertising Expenses	1,685	2,392	1,963	2,225	2,021	2,680	1,795	2,580	2,532	2,246	1,180	1,648
	(百万円／Millions of Yen)											
広告宣伝費率／ Advertising Expenses Ratio	22.5	30.8	25.4	27.9	24.6	31.9	21.7	30.1	29.6	26.6	14.9	20.8
	(%)											
売上高／ Net Sales	7,498	7,780	7,730	7,974	8,209	8,410	8,261	8,579	8,547	8,447	7,924	7,924
	(百万円／Millions of Yen)											

連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2012, 2013, 2014, 2015 and 2016

資産の部／Assets

(百万円／Millions of Yen)

会計年度／Fiscal Year

	2012/09	2013/09	2014/09	2015/09	2016/09
流動資産／Current Assets	9,630	10,768	12,183	20,211	20,051
現金及び預金／Cash and Deposits	2,563	3,416	4,782	11,608	12,613
受取手形及び売掛金／Notes and Accounts Receivable-trade	6,188	6,376	6,294	6,885	6,163
前渡金／Advance Payments - trade	51	178	139	101	395
前払費用／Prepaid Expenses	322	278	470	349	396
未収入金／Accounts Receivable-other	84	135	65	841	84
繰延税金資産／Deferred Tax Assets	377	414	378	358	316
その他／Other Current Assets	311	134	159	138	146
貸倒引当金／Allowance for Doubtful Accounts	(268)	(166)	(108)	(71)	(65)
固定資産／Fixed Assets	4,340	4,878	4,585	4,526	5,102
有形固定資産／Tangible Fixed Assets	218	175	143	146	179
建物附属設備／Leasehold Improvements	329	318	321	331	327
減価償却累計額／Accumulated Depreciation	(189)	(201)	(221)	(239)	(251)
工具、器具及び備品／Tools, Furniture and Fixtures	307	253	267	303	357
減価償却累計額／Accumulated Depreciation	(228)	(195)	(224)	(248)	(253)
無形固定資産／Intangible Fixed Assets	2,483	2,590	2,177	2,277	2,504
ソフトウェア／Software	2,255	2,346	2,150	2,254	2,462
その他／Other Intangible Assets	228	243	27	22	41
投資その他の資産／Investments and Other Assets	1,639	2,112	2,264	2,103	2,419
投資有価証券／Investments Securities	376	714	813	796	1,054
敷金及び保証金／Leasehold Deposits	467	469	489	501	494
繰延税金資産／Deferred Tax Assets	751	854	883	792	853
その他／Other	54	87	99	30	34
貸倒引当金／Allowance for Doubtful Accounts	(10)	(14)	(21)	(17)	(17)
資産の部合計／Total Assets	13,971	15,646	16,768	24,738	25,154

連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2012, 2013, 2014, 2015 and 2016

負債の部および純資産 / Liabilities and Net Assets

(百万円／Millions of Yen)

会計年度 / Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
流動負債 / Current Liabilities	4,566	5,687	5,727	7,193	6,148
買掛金 / Accounts Payable - Trade	1,233	942	976	1,179	1,177
1年内返済予定の長期借入金 / Current Portion of Long-term Debt	99	—	—	518	—
1年内償還予定の転換社債 / Corporate Bonds Redeemable Within One Year	62	78	—	—	—
未払金 / Account Payable - other	1,964	2,334	2,317	2,571	2,290
未払費用 / Accrued Expenses	329	359	442	448	470
未払法人税等 / Accrued Income Taxes	7	637	674	1,354	1,343
未払消費税等 / Accrued Consumption Taxes	53	83	321	368	289
コイン等引当金 / Allowance for Coin Usage	420	382	277	234	188
その他 / Other Current Liabilities	394	869	716	516	389
固定負債 / Noncurrent Liabilities	482	1,090	1,318	953	1,152
長期借入金 / Long-term Debt	—	500	500	79	—
退職給付引当金 / Provision for Retirement Benefits	363	509	—	—	—
退職給付に係る負債 / Net Defined Benefit liability	—	—	768	832	1,099
負ののれん / Negative Goodwill	67	58	49	40	31
その他 / Other Noncurrent Liabilities	51	21	0	0	21
負債合計 / Total Liabilities	5,049	6,777	7,045	8,147	7,301
株主資本 / Shareholders' Equity	8,637	8,339	9,318	16,022	17,425
資本金 / Capital Stock	2,562	2,562	2,596	4,947	5,012
資本剰余金 / Capital Surplus	3,078	3,078	3,111	5,469	5,834
利益剰余金 / Retained Earnings	3,394	3,393	4,305	6,300	8,727
自己株式 / Treasury Shares	(397)	(695)	(695)	(695)	(2,148)
その他の包括利益累計額 / Accumulated other comprehensive income	7	62	(27)	12	(119)
その他有価証券評価差額金 / Valuation Difference on Available-for-sale Securities	1	40	74	83	65
為替換算調整勘定 / Foreign Currency Translation Adjustment	5	22	(31)	(7)	(42)
退職給付に係る調整累計額 / Remeasurements of Defined Benefit Plans	—	—	(69)	(62)	(141)
新株予約権 / Subscription Rights to Shares	211	227	206	127	132
非支配株主持分 / Non-controlling Interests	64	239	224	429	414
純資産合計 / Total Net Assets	8,922	8,869	9,722	16,591	17,852
負債・純資産合計 / Total Liabilities and Net Assets	13,971	15,646	16,768	24,738	25,154

連結損益計算書／Consolidated Statements of Operations

MTI Ltd. and Consolidated Subsidiaries

September 30, 2012, 2013, 2014, 2015 and 2016

(百万円／Millions of Yen)

会計年度 / Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
売上高 / Net Sales	29,382	30,160	30,985	33,461	32,844
売上原価 / Cost of Sales	5,665	5,336	4,988	5,439	5,353
売上総利益 / Gross Profit	23,716	24,824	25,996	28,022	27,490
販売費及び一般販管理費 / Selling, General and Administrative Expenses	22,012	23,675	23,439	23,776	22,135
営業利益 / Operating Income	1,704	1,149	2,557	4,245	5,355
営業外収益 / Non-Operating Income	30	26	32	56	25
受取配当金 / Dividends Income	4	3	4	6	6
その他 / Other	26	22	27	50	19
営業外費用 / Non-operating expenses	37	55	69	157	70
支払利息 / Interest Expense	9	9	8	4	2
持分法による投資損失 / Loss on Equity Investments in Affiliates	16	30	53	95	44
株式交付費 / Share Issuance Cost	—	—	—	24	2
その他 / Other	11	16	7	32	21
経常利益 / Ordinary Income	1,697	1,119	2,519	4,144	5,310
特別利益 / Extraordinary Gains	—	93	86	807	24
特別損失 / Extraordinary Losses	739	205	376	504	137
税引等調整前当期純利益 / Income before Income Taxes	958	1,008	2,229	4,447	5,198
法人税、住民税及び事業税 / Income Taxes (Current)	686	603	878	1,673	1,931
法人税等調整額 / Income Taxes - Deferred	154	(149)	29	78	22
当期純利益 / Profit	117	553	1,321	2,694	3,244
非支配株主に帰属する当期純利益 / Profit (Loss) Attributable to Non-controlling Interests	8	36	(16)	87	(73)
親会社株主に帰属する当期純利益 / Profit Attributable to Owners of Parent	109	516	1,337	2,607	3,317

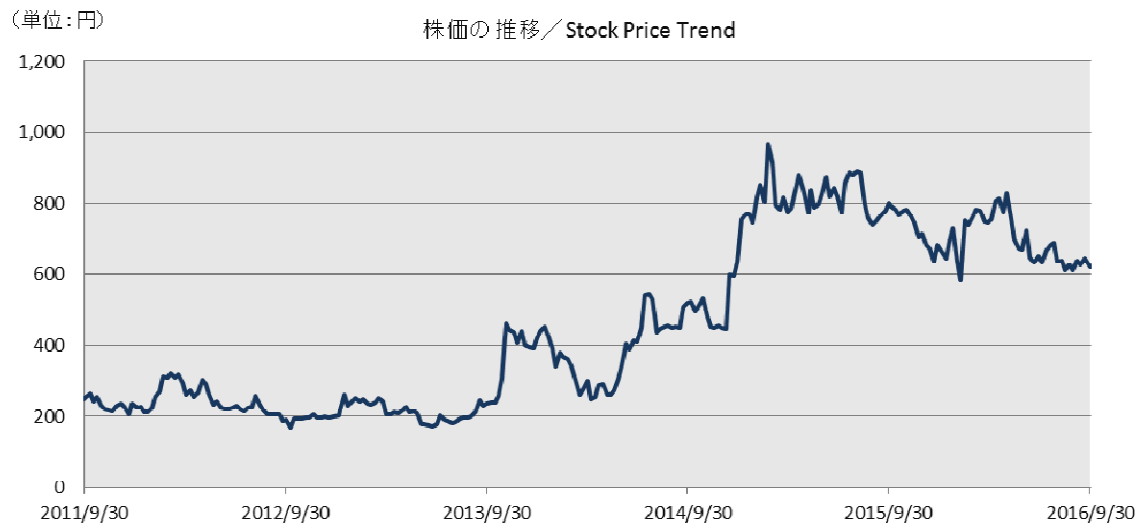
連結キャッシュ・フロー計算書 / Consolidated Statements of Cash Flows

MTI Ltd. and Consolidated Subsidiaries

September 30, 2012, 2013, 2014, 2015 and 2016

会計年度 / Fiscal Year	(百万円 / Millions of Yen)				
	2012/09	2013/09	2014/09	2015/09	2016/09
営業活動によるキャッシュ・フロー / Cash Flows from Operating Activities	2,682	3,483	3,600	4,587	4,845
税金等調整前当期純利益 / Income before Income Taxes	958	1,008	2,229	4,447	5,198
減価償却費 / Depreciation	1,434	1,822	1,740	1,348	1,369
のれん償却額 / Amortization of Goodwill	82	79	134	286	1
負のれん償却額 / Amortization of Negative Goodwill	(9)	(9)	(10)	(9)	(9)
貸倒引当金の増減額 / Increase (Decrease) in Allowance for Doubtful Accounts	(102)	(98)	(51)	(42)	(5)
コイン等引当金の増減額 / Allowance for Coin Usage	(76)	(38)	(105)	(42)	(46)
退職給付引当金の増減額 / Increase (Decrease) in Provision for Retirement Benefits	108	146	(509)	—	—
退職給付に係る負債の増減額 / Increase (Decrease) in Net Defined Benefit Liability	—	—	659	122	139
持分法による投資損益 / Share of (Profit) Loss of Entities Accounted for Using Equity Method	16	30	53	95	44
固定資産除却損 / Loss on Retirement of Noncurrent Assets	128	118	109	74	37
投資有価証券評価損益 / Loss (Gain) on Valuation of Securities	291	86	137	39	100
投資有価証券売却損益 / Loss (Gain) on Sales of Securities	—	(44)	1	(734)	—
売上債権の増減額 / Increase in Accounts Receivable - Trade	1,445	(176)	85	(604)	709
前渡金の増減額 / Decrease (Increase) in Advance Payments	40	(126)	38	38	(294)
未収入金の増減額 / Decrease (Increase) in Accounts Receivable - Other	25	(51)	70	(775)	22
仕入債務の増減額 / Increase (Decrease) in Notes and Accounts Payable - Trade	(312)	(291)	34	202	(2)
未払金の増減額 / Increase in Account Payable - Other	392	344	(22)	206	(269)
法人税等の支払額または還付額 / Income Taxes Paid	(1,860)	172	(894)	(973)	(1,993)
その他 / Other	119	508	(100)	905	(157)
投資活動によるキャッシュ・フロー / Cash Flows from Investing Activities	(2,062)	(2,389)	(1,867)	(1,707)	(1,327)
有形固定資産の取得による支出 / Payment for Tangible Fixed Assets	(30)	(19)	(17)	(34)	(62)
無形固定資産の取得による支出 / Payment for Intangible Fixed Assets	(1,772)	(2,112)	(1,677)	(1,394)	(1,754)
無形固定資産の売却による収入 / Proceeds from Sales of Intangible Assets	—	—	—	—	211
投資有価証券の取得による支出 / Payment for Purchases of Investment Securities	(74)	(3)	(140)	(106)	(223)
投資有価証券の売却による収入 / Proceeds from Sales of Investment Securities	—	—	15	—	734
関係会社株式の取得による支出 / Purchase of Shares of Subsidiaries and Associates	—	(487)	—	(60)	(213)
関係会社株式の売却による収入 / Proceeds from Sales of Shares of Subsidiaries and Associates	—	226	1	—	—
連結の範囲の変更を伴う子会社株式の取得による支出 / Purchase of Shares of Subsidiaries Resulting in Change in Scope of Consolidation	(170)	—	—	(68)	—
その他 / Other	(13)	6	(48)	(41)	(18)
財務活動によるキャッシュ・フロー / Cash Flows from Financing Activities	(1,167)	(414)	(375)	3,921	(2,469)
長期借入れによる収入 / Proceeds from Long-term Debt	—	500	99	—	—
長期借入金の返済による支出 / Repayment of Long-term Debt	(200)	(99)	—	(7)	(598)
株式の発行による収入 / Proceeds from Issuance of Shares	—	—	45	4,581	98
社債の償還による支出 / Redemption of Corporate Bonds	—	—	(81)	—	—
自己株式の取得による支出 / Purchase of Treasury Shares	(422)	(297)	(0)	—	(1,955)
自己株式の売却による収入 / Proceeds from Sales of Treasury Shares	30	—	—	—	876
配当金の支払額 / Cash Dividends Paid	(534)	(517)	(439)	(641)	(890)
その他 / Other	(40)	—	—	(11)	0
現金及び現金同等物に係る換算差額 / / Foreign Currency Translation Adjustments on Cash and Cash Equivalents	1	173	8	24	(44)
現金及び現金同等物の増減額 / Net Increase (Decrease) in Cash and Cash Equivalents	(545)	852	1,366	6,825	1,004
現金及び現金同等物の期首残高 / Cash and Cash Equivalents at Beginning of Year	3,108	2,563	3,416	4,782	11,608
現金及び現金同等物の期末残高 / Cash and Cash Equivalents at End of Year	2,563	3,416	4,782	11,608	12,613

株式情報 / Stock Information



東証第一部市場 終値ベース / Closing price at TOKYO STOCK EXCHANGE FIRST SECTION

株価推移 / Stock Price Trend

会計年度 / Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
高値 / High	348	263	560	986	849
安値 / Low	188	168	224	628	580
終値 / Closing Price	188	228	536	819	621
年間売買高(株) / Yearly Volume (shares)	58,826,400	69,278,000	142,135,600	116,342,500	79,834,000

発行済株式数 / Number of Shares Outstanding

会計年度 / Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
期末発行済株式数 / Number of Shares Outstanding at Fiscal Year End	53,475,200	53,475,200	53,621,200	60,226,800	60,549,200

1株当たり情報 / Per Share Data

会計年度 / Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
1株当たり純資産 / Net Assets per Share	167.17	167.32	184.49	281.48	311.13
1株当たり当期純利益 / Net Income (Loss) per Share	2.11	10.25	26.63	48.52	59.54
1株当たり配当金 / Cash Dividends per Share	10.0	6.25	8.5	14.0	16.0

*1 株式情報は以下の株式分割を考慮した数値を記載しています。 / Stock information is based on the number of shares after the stock splits.

当社は2013年4月1日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。 / We conducted a 100-for-1 share split which became effective as of April 1, 2013.

当社は2014年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。 / We conducted a 2-for-1 share split which became effective as of April 1, 2014.

当社は2015年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。 / We conducted a 2-for-1 share split which became effective as of April 1, 2015.

大株主 (上位10名) / Major Shareholders

(2016年9月30日現在 / As of September 30, 2016)

株主名 / Name of Shareholder	持株数 / Shares	議決権比率 / Controlling Share
前多 俊宏 / Toshihiro Maeta	11,856,400	21.32%
株式会社ケイ・エム・シー / KMC, Inc.	10,096,000	18.15%
株式会社光通信 / HIKARI TSUSHIN, INC.	5,774,700	10.38%
株式会社エムティーアイ / MTI Ltd.	4,925,228	-
株式会社インフォサービス / INFOSERVICE, INC.	3,753,800	6.75%
日本トラスティ・サービス信託銀行株式会社(信託口) / Japan Trustee Services Bank, Ltd.(Trust account)	1,266,500	2.28%
株式会社メディパルホールディングス / MEDIPAL HOLDINGS CORPORATION	1,150,000	2.07%
株式会社昭文社 / Shobunsha Publications, Inc.	672,000	1.21%
日本マスタートラスト信託銀行株式会社(信託口) / The Master Trust Bank of Japan, Ltd.(Trust account)	550,900	0.99%
CREDIT SUISSE SECURITIES (USA) LLC SPCL. FOR EXCL. BEN	548,400	0.99%

所有者別分布状況 / Composition of Shareholders by Category

	株式数 / Shares	構成比 / (%)
金融 / Financial Institutions	4,220,200	6.97%
金融商品取引業者 / Securities Companies	764,599	1.26%
その他法人 / Other Corporations	22,955,900	37.91%
外国法人等 / Foreign Corporations	6,308,515	10.42%
個人・その他 / Individuals and Other	21,374,758	35.30%
自己名義株式 / Treasury Stock	4,925,228	8.13%
合計 / Total	60,549,200	100.00%

株主還元指標 / Shareholder Return Data

会計年度 / Fiscal Year	2012/09	2013/09	2014/09	2015/09	2016/09
配当性向 / Payout Ratio	474.5	61.0	31.9	28.9	26.9
総還元性向 / Return to Shareholders Ratio	835.7	118.4	32.0	30.5	59.0

配当性向 = 1株当たり配当金 ÷ 1株当たり当期純利益 × 100
Payout Ratio = Cash Dividends per Share ÷ Net Income per Share × 100

総還元性向 = (配当金総額 + 自社株式取得総額) ÷ 当期純利益 × 100

Return to Shareholders Ratio = (Cash Dividends + Share Buybacks) ÷ Net Income × 100

会社概要／Corporate Profile

2016年9月30日現在／As of September 30, 2016

商号	株式会社エムティーアイ	Corporate Name	MTI Ltd.
住所	〒163-1435 東京都新宿区西新宿三丁目20番2号 東京オペラシティタワー35階 03-5333-6789	Head Office	35th Floor, Tokyo Opera City Tower 3-20-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-1435, Japan +81-3-5333-6789
設立	1996年8月12日	Founded	August 12, 1996
従業員数	786 名	Number of Employees	786
資本金	5,012 百万円	Paid in Capital	5,012 million
決算期	9月30日	Fiscal Year End	September 30
会社が発行する株式の総数	179,040,000 株	Number of Shares Authorized	179,040,000 shares
発行済株式総数	60,549,200 株	Number of Shares Outstanding	60,549,200 shares
株主数(自己株式含む)	5,281 名	Number of Shareholders	5,281
単元株式数	100 株	Stock Transaction Unit	100 share
上場市場	東京証券取引所(市場第一部)	Stock Listing	TOKYO STOCK EXCHANGE, FIRST SECTION
証券コード	9438	Stock Code	9438