

# FINANCIAL FACT BOOK 2015

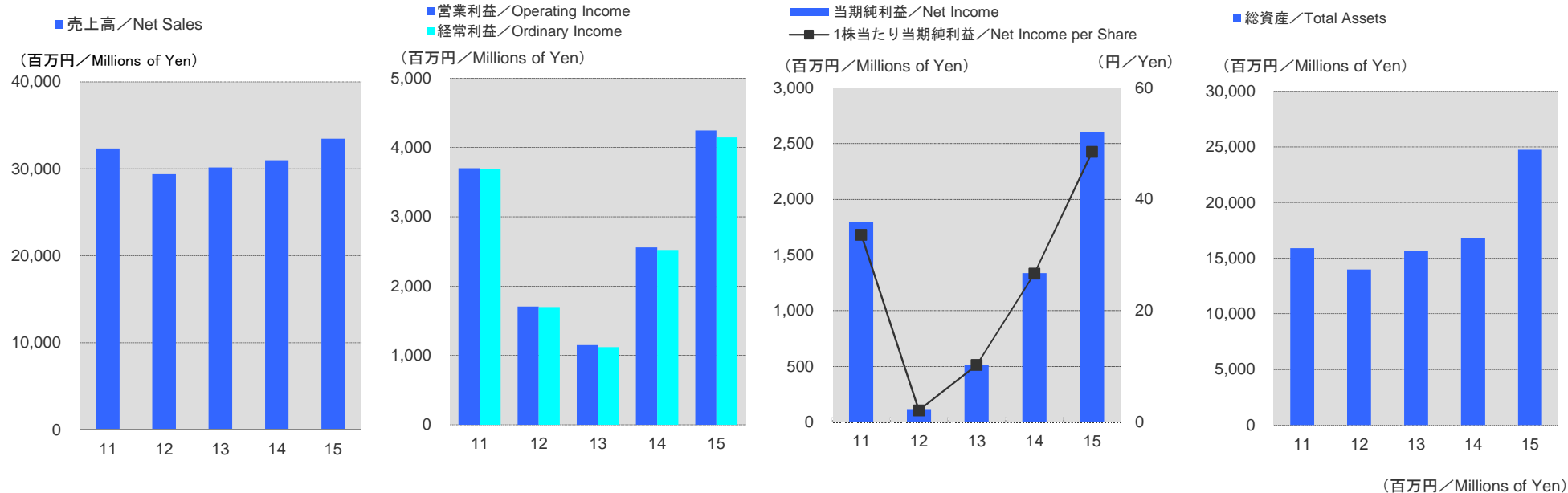
フィナンシャル ファクトブック 2015

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 株式会社エムティーアイ

MTI Ltd.

# 連結財務ハイライト／Consolidated Financial Highlights



会計年度／Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
売上高／Net Sales	32,342	29,382	30,160	30,985	33,461
売上総利益／Gross Profit	24,770	23,716	24,824	25,996	28,022
営業利益／Operating Income	3,702	1,704	1,149	2,557	4,245
経常利益／Ordinary Income	3,692	1,697	1,119	2,519	4,144
当期純利益／Net Income	1,797	109	516	1,337	2,607
1株当たり当期純利益／Net Income per Share (円／Yen)	33.62	2.11	10.25	26.63	48.52 *1
総資産／Total Assets	15,881	13,971	15,646	16,768	24,738
純資産／Net Assets	9,670	8,922	8,869	9,722	16,591
営業活動によるキャッシュ・フロー／Cash Flows from Operating Activities	2,986	2,682	3,483	3,600	4,587
投資活動によるキャッシュ・フロー／Cash Flows from Investing Activities	(2,417)	(2,062)	(2,389)	(1,867)	(1,707)
財務活動によるキャッシュ・フロー／Cash Flows from Financing Activities	(619)	(1,167)	(414)	(375)	3,921

\*1 当社は2013年4月1日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。／We conducted a 100-for-1 share split which became effective as of April 1, 2013.

当社は2014年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。／We conducted a 2-for-1 share split which became effective as of April 1, 2014.

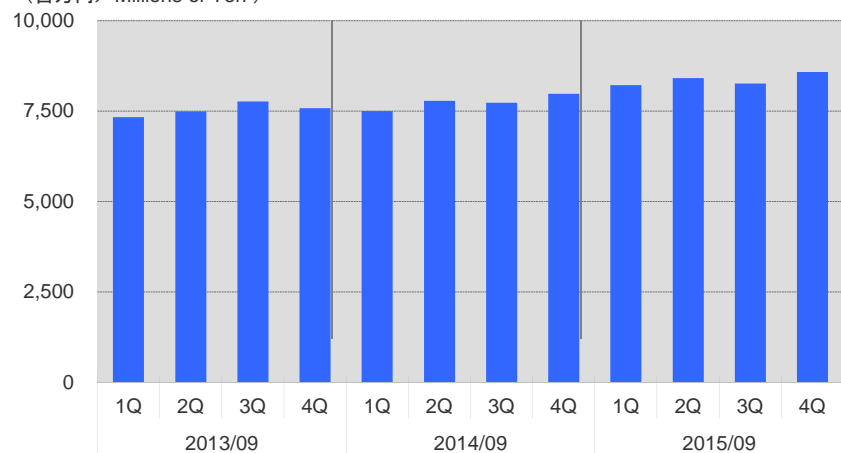
当社は2015年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。／We conducted a 2-for-1 share split which became effective as of April 1, 2015.

1株当たり当期純利益は当該株式分割後の数値を記載しています。／Net income per share is based on the number of shares after the stock splits.

## 四半期推移(連結)／Quarter by Trend (Consolidated)

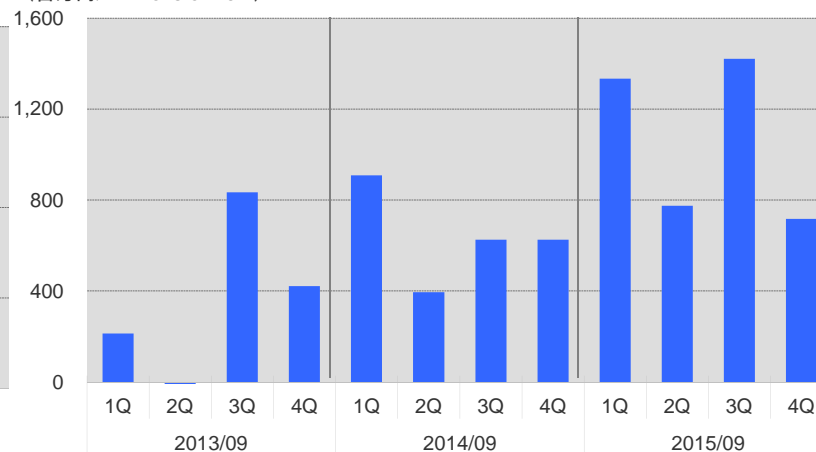
売上高／Net Sales

(百万円／Millions of Yen)



営業利益／Operating Income

(百万円／Millions of Yen)

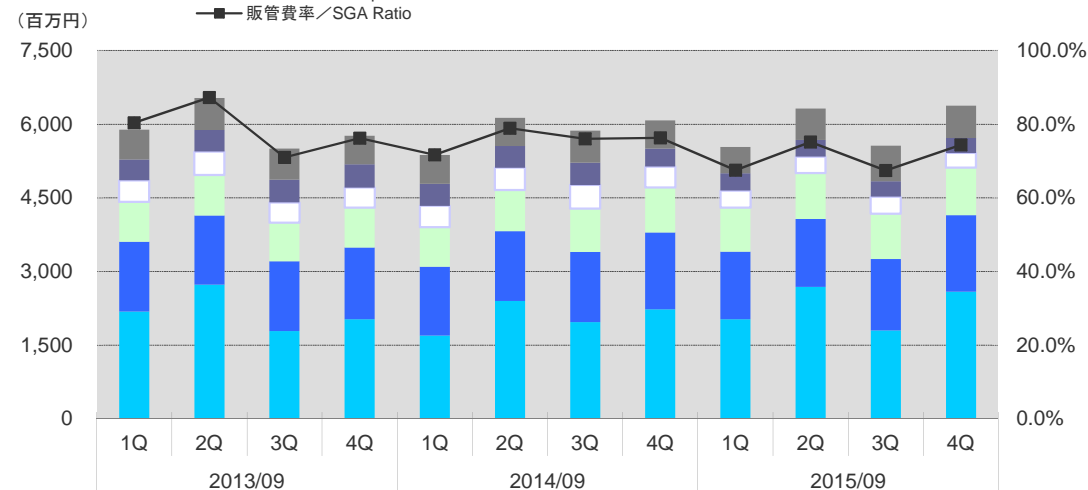
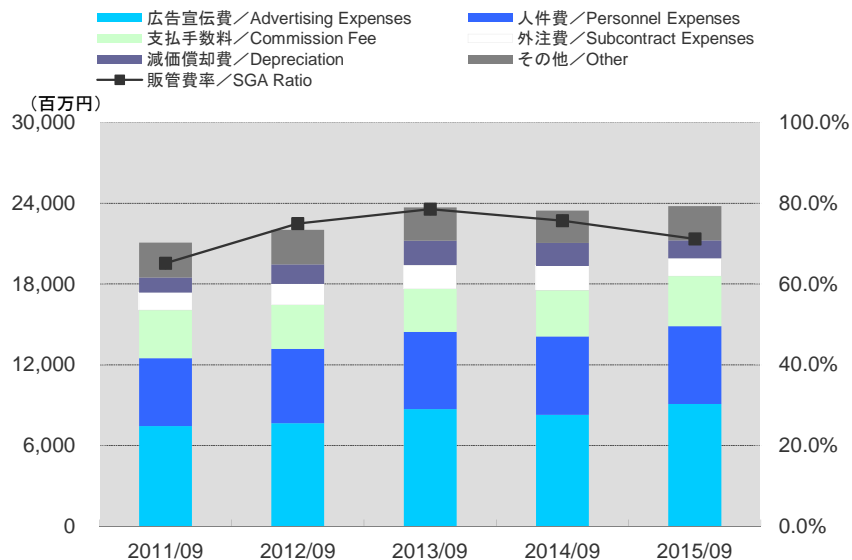


会計年度／Fiscal Year

(百万円／Millions of Yen)

	2013/09				2014/09				2015/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高／Net Sales	7,331	7,491	7,762	7,575	7,498	7,780	7,730	7,974	8,209	8,410	8,261	8,579
売上総利益／Gross Profit	6,099	6,205	6,334	6,184	6,279	6,523	6,492	6,700	6,865	7,088	6,979	7,088
営業利益／Operating Income	214	(321)	834	422	909	395	626	626	1,333	774	1,420	717
経常利益／Ordinary Income	216	(312)	832	384	870	439	614	594	1,315	719	1,405	704
当期純利益(損失)／Net Income(Loss)	185	(306)	443	194	425	364	218	328	761	327	855	663
総資産／Total Assets	13,877	13,771	15,086	15,646	15,480	16,806	15,741	16,768	16,742	22,732	22,831	24,738
純資産／Net Assets	8,499	8,214	8,714	8,869	9,020	9,408	9,450	9,722	10,347	15,172	15,932	16,591

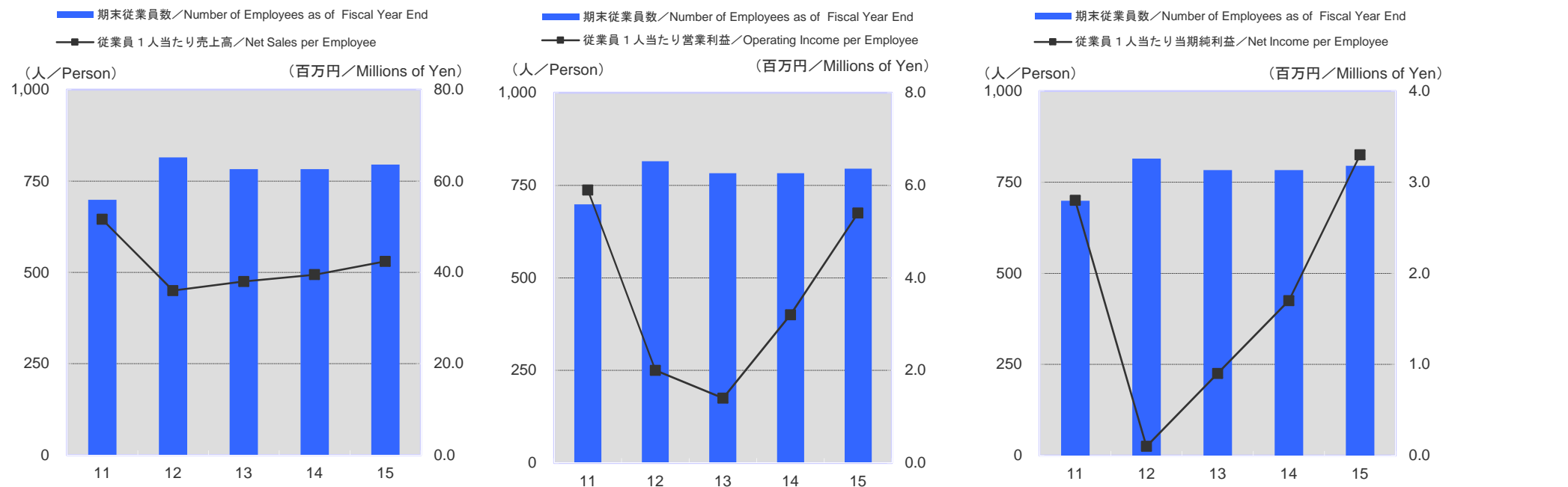
## 販売費及び一般管理費内訳／Selling, General and Administrative Expenses



会計年度／ Fiscal Year	(百万円／Millions of Yen)				
	2011/09	2012/09	2013/09	2014/09	2015/09
販売費及び一般管理費／ Selling, General & Administrative Expenses	21,067	22,012	23,675	23,439	23,776
広告宣伝費／ Advertising Expenses	7,436	7,651	8,702	8,268	9,077
人件費／ Personnel Expenses	5,047	5,519	5,722	5,815	5,770
支払手数料／ Commission Fee	3,566	3,289	3,227	3,443	3,727
外注費／ Subcontract Expenses	1,300	1,543	1,741	1,803	1,326
減価償却費／ Depreciation	1,121	1,434	1,802	1,706	1,318
その他／ Other	2,595	2,573	2,479	2,402	2,555
	(%)	(%)	(%)	(%)	(%)
販管費率／ Selling, General & Administrative Ratio	65.1%	74.9%	78.5%	75.6%	71.1%
売上高／ Net Sales	32,342	29,382	30,160	30,985	33,461

会計年度／ Fiscal Year	(百万円／Millions of Yen)											
	2013/09				2014/09				2015/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
販売費及び一般管理費／ Selling, General & Administrative Expenses	5,885	6,527	5,500	5,762	5,370	6,127	5,866	6,074	5,532	6,313	5,559	6,371
広告宣伝費／ Advertising Expenses	2,176	2,724	1,780	2,019	1,685	2,392	1,963	2,225	2,021	2,680	1,795	2,580
人件費／ Personnel Expenses	1,421	1,412	1,422	1,465	1,403	1,422	1,424	1,564	1,374	1,382	1,454	1,558
支払手数料／ Commission Fee	812	823	785	807	806	835	884	918	896	938	923	968
外注費／ Subcontract Expenses	440	476	413	410	438	459	484	421	350	331	344	299
減価償却費／ Depreciation	424	440	462	474	444	442	454	365	353	341	314	309
その他／ Other	609	649	635	584	592	575	655	580	535	638	726	654
	(%)				(%)				(%)			
販管費率／ Selling, General & Administrative Ratio	80.3%	87.1%	70.9%	76.1%	71.6%	78.8%	75.9%	76.2%	67.4%	75.1%	67.3%	74.3%
売上高／ Net Sales	7,331	7,491	7,762	7,575	7,498	7,780	7,730	7,974	8,209	8,410	8,261	8,579

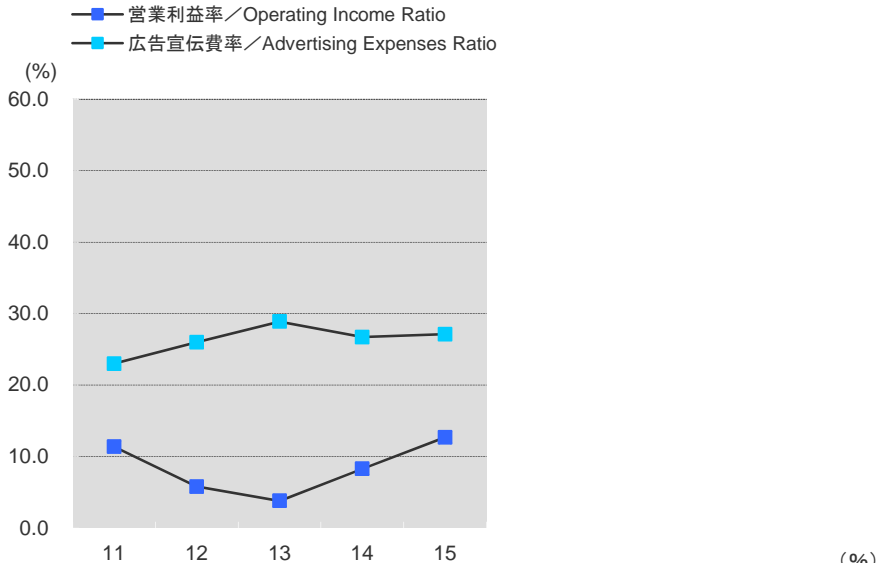
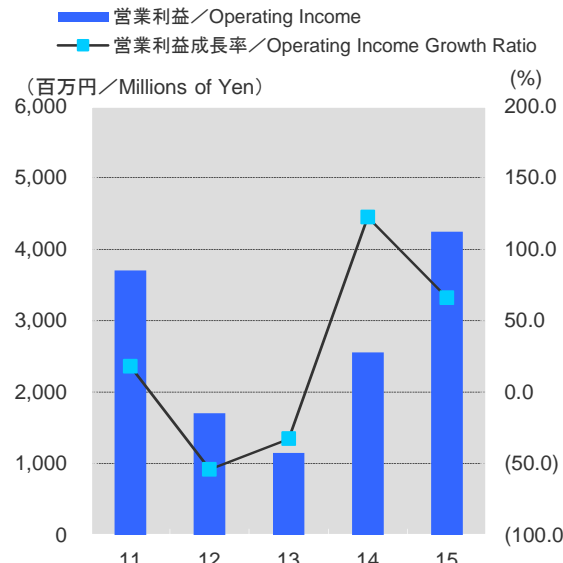
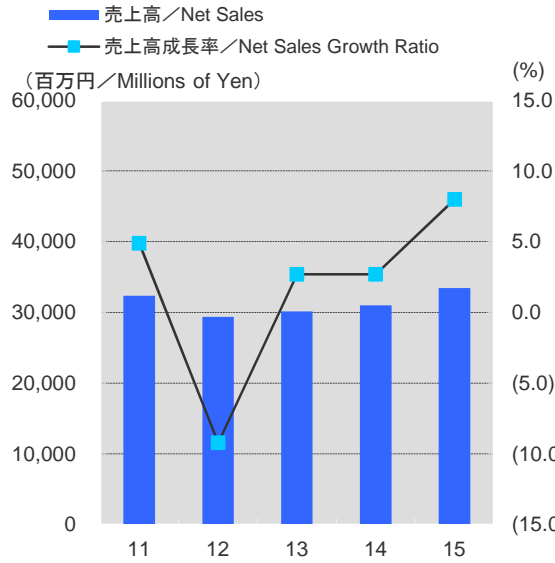
# 従業員1人当たり売上高、営業利益、当期純利益／Net Sales, Operating Income & Net Income per Employee



会計年度／Fiscal Year

	2011/09	2012/09	2013/09	2014/09	2015/09
期末従業員数／Number of Employees as of Fiscal Year End	699	815	783	783	795
従業員1人当たり売上高／Net Sales per Employee	51.6	36.0	38.0	39.5	42.4
従業員1人当たり営業利益／Operating Income per Employee	5.9	2.0	1.4	3.2	5.4
従業員1人当たり当期純利益／Net Income per Employee	2.8	0.1	0.9	1.7	3.3
従業員1人当たり売上高＝売上高÷従業員数(期中平均)／Consolidated Net sales per Employee = Net Sales ÷ Average of Beginning and Ending Number of Employee					
従業員1人当たり営業利益＝営業利益÷従業員数(期中平均)／Consolidated Operating Income per Employee = Operating Income ÷ Average of Beginning and Ending Number of Employee					
従業員1人当たり当期純利益＝当期純利益÷従業員数(期中平均)／Consolidated Net Income per Employee = Net Income ÷ Average of Beginning and Ending Number of Employee					
売上高／Net Sales	32,342	29,382	30,160	30,985	33,461
営業利益／Operating Income	3,702	1,704	1,149	2,557	4,245
当期純利益／Net Income	1,797	109	516	1,337	2,607

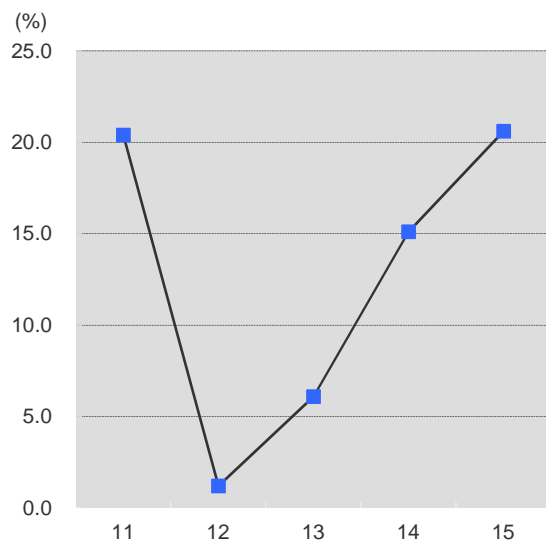
# 成長性・収益性／Growth & Profitability



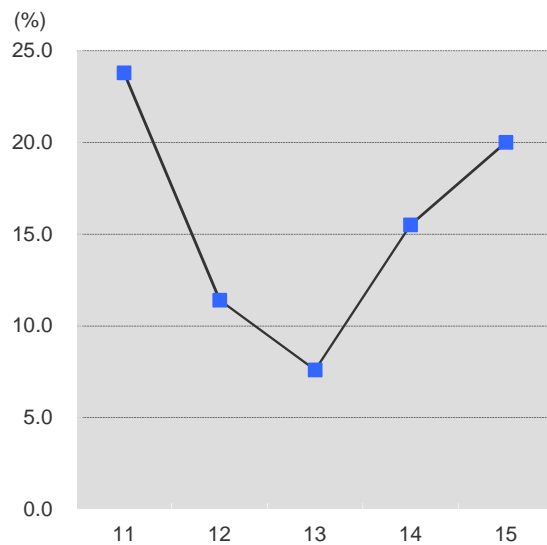
会計年度／Fiscal Year

	2011/09	2012/09	2013/09	2014/09	2015/09
売上高成長率／Net Sales Growth Ratio	4.9	(9.2)	2.7	2.7	8.0
営業利益成長率／Operating Income Growth Ratio	18.2	(54.0)	(32.6)	122.5	66.0
売上原価率／Cost of Sales Ratio	23.4	19.3	17.7	16.1	16.3
売上総利益率／Gross Profit Ratio	76.6	80.7	82.3	83.9	83.7
販管費率／Selling, General & Administrative Expenses Ratio	65.1	74.9	78.5	75.6	71.1
広告宣伝費率／Advertising Expenses Ratio	23.0	26.0	28.9	26.7	27.1
営業利益率／Operating Income Ratio	11.4	5.8	3.8	8.3	12.7
	(百万円/Millions of Yen)				
売上高／Net Sales	32,342	29,382	30,160	30,985	33,461
売上原価／Cost of Sales	7,571	5,665	5,336	4,988	5,439
売上総利益／Gross Profit	24,770	23,716	24,824	25,996	28,022
販売費及び一般管理費／Selling, General & Administrative Expenses	21,067	22,012	23,675	23,439	23,776
広告宣伝費／Advertising Expenses	7,436	7,651	8,702	8,268	9,077
営業利益／Operating Income	3,702	1,704	1,149	2,557	4,245

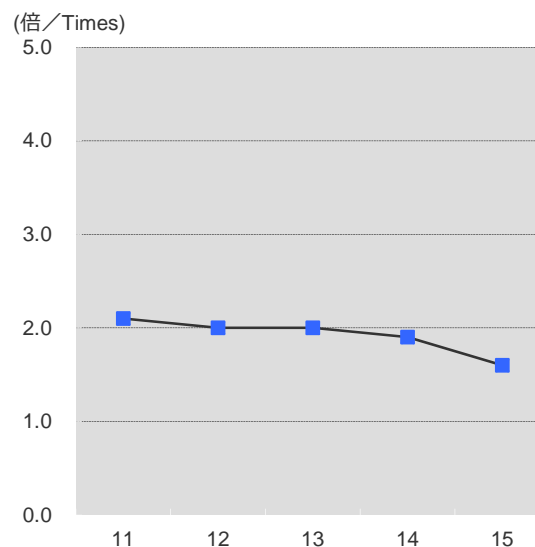
自己資本当期利益率/Return on Equity (ROE)



総資産経常利益率/Return on Asset (ROA)



総資産回転率/Asset Turnover



会計年度/Fiscal Year

		2011/09	2012/09	2013/09	2014/09	2015/09
自己資本当期純利益率/Return on Equity (ROE)	(%)	20.4	1.2	6.1	15.1	20.6
総資産経常利益率/Return on Asset (ROA)	(%)	23.8	11.4	7.6	15.5	20.0
総資産回転率/Asset Turnover	(倍/Times)	2.1	2.0	2.0	1.9	1.6

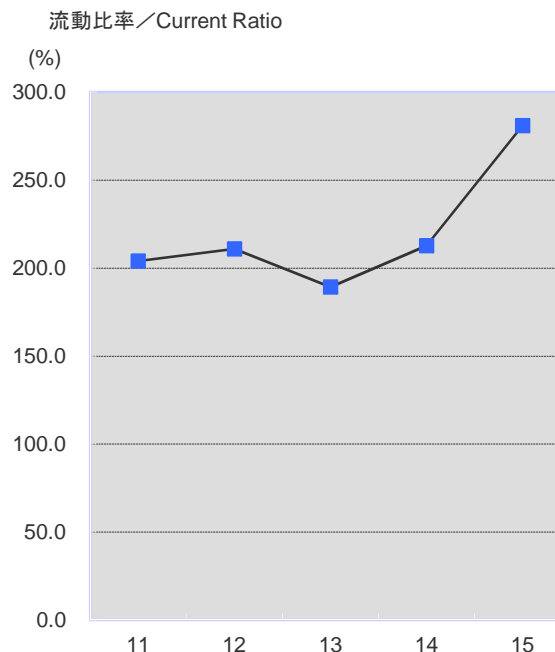
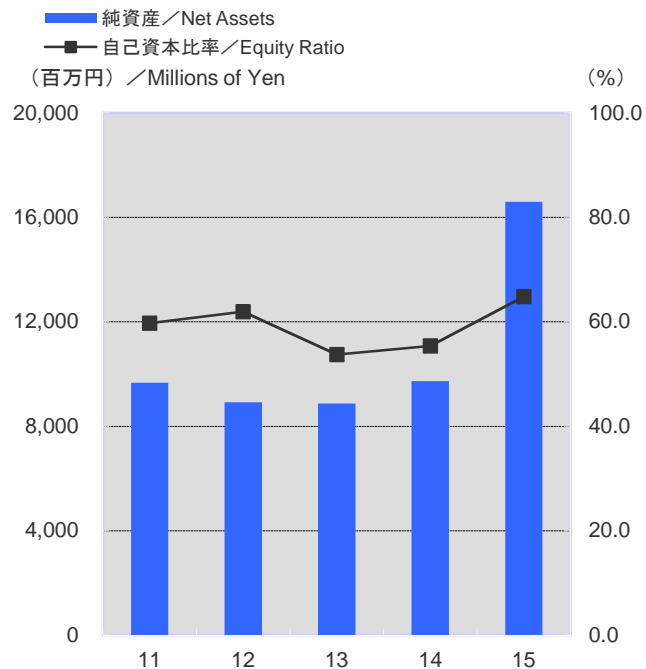
ROE = (当期純利益÷期中平均自己資本)×100/ROE = (Net Income/Average of Beginning and Ending Shareholders' Equity)×100

ROA = (経常利益÷期中平均総資産)×100/ROA = (Ordinary Income/Average of Beginning and Ending Total Assets)×100

(百万円/Millions of Yen)

	2011/09	2012/09	2013/09	2014/09	2015/09
売上高/Net Sales	32,342	29,382	30,160	30,985	33,461
経常利益/Ordinary Income	3,692	1,697	1,119	2,519	4,144
当期純利益/Net Income	1,797	109	516	1,337	2,607
純資産/Net Assets	9,670	8,922	8,869	9,722	16,591
総資産/Total Assets	15,881	13,971	15,646	16,768	24,738

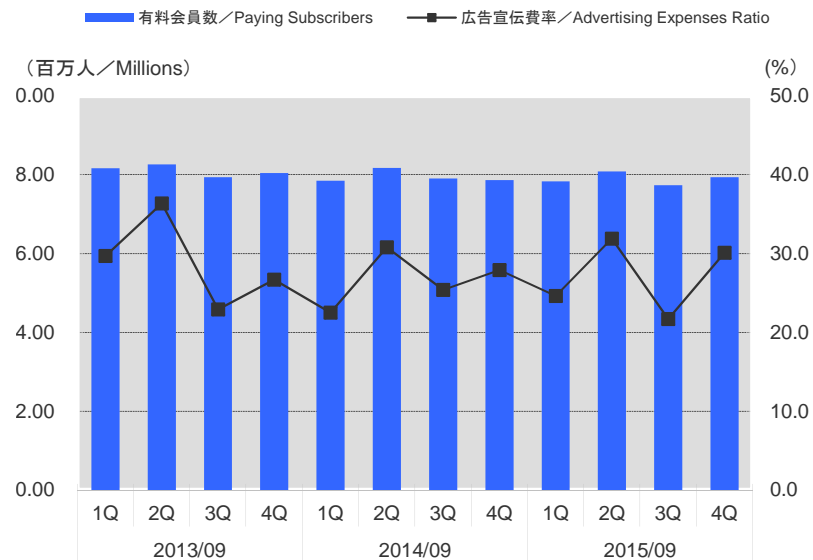
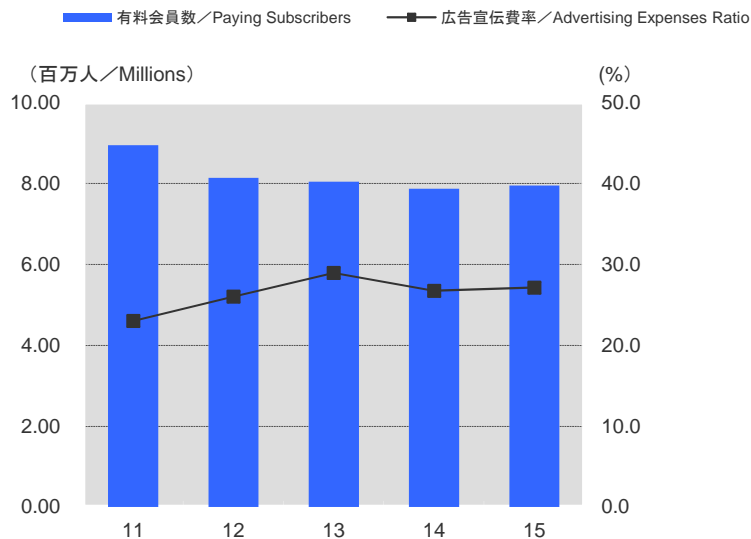
## 安定性 / Stability



会計年度 / Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
自己資本比率 / Equity Ratio	59.7	61.9	53.7	55.4	64.8
流動比率 / Current Ratio	203.9	210.9	189.3	212.7	281.0
	(百万円) / Millions of Yen				
純資産 / Net Assets	9,670	8,922	8,869	9,722	16,591
総資産 / Total Assets	15,881	13,971	15,646	16,768	24,738
流動資産 / Total Current Assets	11,470	9,630	10,768	12,183	20,211
流動負債 / Total Current Liabilities	5,626	4,566	5,687	5,727	7,193



## 事業関連情報／Key Indicators



### 有料会員数、広告宣伝費／Paying Subscribers & Advertising Expenses

会計年度／ Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
有料会員数／ Paying Subscribers (百万人／Millions of People)	8.94	8.13	8.04	7.86	7.94
広告宣伝費／ Advertising Expenses (百万円／Millions of Yen)	7,436	7,651	8,702	8,268	9,077
広告宣伝費率／ Advertising Expenses Ratio (%)	23.0	26.0	28.9	26.7	27.1
売上高／ Net Sales (百万円／Millions of Yen)	32,342	29,382	30,160	30,985	33,461

会計年度／ Fiscal Year	2013/09				2014/09				2015/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
有料会員数／ Paying Subscribers (百万人／Millions of People)	8.16	8.26	7.94	8.04	7.85	8.17	7.90	7.86	7.83	8.08	7.73	7.94
広告宣伝費／ Advertising Expenses (百万円)／Millions of Yen	2,176	2,724	1,780	2,019	1,685	2,392	1,963	2,225	2,021	2,680	1,795	2,580
広告宣伝費率／ Advertising Expenses Ratio (%)	29.7	36.4	22.9	26.7	22.5	30.8	25.4	27.9	24.6	31.9	21.7	30.1
売上高／ Net Sales (百万円／Millions of Yen)	7,331	7,491	7,762	7,575	7,498	7,780	7,730	7,974	8,209	8,410	8,261	8,579

## 連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2011, 2012, 2013, 2014 and 2015

資産の部／Assets

(百万円／Millions of Yen)

会計年度／Fiscal Year

	2011/09	2012/09	2013/09	2014/09	2015/09
<b>流動資産／Current Assets</b>	11,470	9,630	10,768	12,183	20,211
現金及び預金／Cash and Deposits	3,108	2,563	3,416	4,782	11,608
受取手形及び売掛金／Notes and accounts receivable-trade	7,633	6,188	6,376	6,294	6,885
前払費用／Prepaid Expenses	241	322	278	470	349
未収入金／Accounts receivable-other	110	84	135	65	841
繰延税金資産／Deferred Tax Assets	614	377	414	378	358
その他／Other Current Assets	132	377	313	299	239
貸倒引当金／Allowance for Doubtful Accounts	(370)	(268)	(166)	(108)	(71)
<b>固定資産／Fixed Assets</b>	4,411	4,340	4,878	4,585	4,526
<b>有形固定資産／Tangible Fixed Assets</b>	253	218	175	143	146
建物附属設備／Leasehold Improvements	313	329	318	321	331
減価償却累計額／Accumulated Depreciation	(164)	(189)	(201)	(221)	(239)
工具、器具及び備品／Tools, Furniture and Fixtures	288	307	253	267	303
減価償却累計額／Accumulated Depreciation	(183)	(228)	(195)	(224)	(248)
<b>無形固定資産／Intangible Fixed Assets</b>	2,338	2,483	2,590	2,177	2,277
ソフトウェア／Software	2,005	2,255	2,346	2,150	2,254
その他／Other Intangible Assets	333	228	243	27	22
<b>投資その他の資産／Investments and Other Assets</b>	1,818	1,639	2,112	2,264	2,103
投資有価証券／Investments Securities	643	376	714	813	796
敷金及び保証金／Leasehold Deposits	462	467	469	489	501
繰延税金資産／Deferred Tax Assets	656	751	854	883	792
その他／Other	66	54	87	99	30
貸倒引当金／Allowance for Doubtful Accounts	(10)	(10)	(14)	(21)	(17)
<b>資産の部合計／Total Assets</b>	15,881	13,971	15,646	16,768	24,738

## 連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2011, 2012, 2013, 2014 and 2015

負債の部および純資産 / Liabilities and Net Assets

(百万円 / Millions of Yen)

会計年度 / Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
<b>流動負債 / Current Liabilities</b>	5,626	4,566	5,687	5,727	7,193
買掛金 / Accounts Payable - Trade	1,541	1,233	942	976	1,179
1年内返済予定の長期借入金 / Current Portion of Long-term Debt	200	99	—	—	518
1年内償還予定の転換社債 / Corporate Bonds Redeemable within one year	—	62	78	—	—
未払金 / Account Payable - other	1,555	1,964	2,334	2,317	2,571
未払費用 / Accrued Expenses	451	329	359	442	448
未払法人税等 / Accrued Income Taxes	1,044	7	637	674	1,354
コイン等引当金 / Allowance for Coin Usage	497	420	382	277	234
その他 / Other Current Liabilities	336	447	952	1,037	885
<b>固定負債 / Noncurrent Liabilities</b>	584	482	1,090	1,318	953
長期借入金 / Long-term Debt	99	—	500	500	79
長期未払金 / Long-term accounts payable-other	92	51	21	—	—
退職給付引当金 / Provision for retirement benefits	254	363	509	—	—
退職給付に係る負債 / Net defined benefit liability	—	—	—	768	832
転換社債 / Convertible Bonds	61	—	—	—	—
負ののれん / Negative Goodwill	77	67	58	49	40
その他 / Other Noncurrent Liabilities	0	0	0	0	0
<b>負債合計 / Total Liabilities</b>	6,210	5,049	6,777	7,045	8,147
<b>株主資本 / Shareholders' Equity</b>	9,455	8,637	8,339	9,318	16,022
資本金 / Common Stock	2,562	2,562	2,562	2,596	4,947
資本剰余金 / Capital Surplus	3,072	3,078	3,078	3,111	5,469
利益剰余金 / Retained Earnings	3,819	3,394	3,393	4,305	6,300
自己株式 / Treasury Stock	—	(397)	(695)	(695)	(695)
<b>その他の包括利益累計額 / Accumulated other comprehensive income</b>	32	7	62	(27)	12
その他有価証券評価差額金 / Unrealized Gain(Loss) on Available-for-sale Securities	25	1	40	74	83
為替換算調整勘定 / Translation Adjustment	6	5	22	(31)	(7)
退職給付に係る調整累計額 / Remeasurements of Defined Benefit Plans	—	—	—	(69)	(62)
<b>新株予約権 / Stock Acquisition Rights</b>	163	211	227	206	127
<b>少数株主持分 / Minority Interests</b>	18	64	239	224	429
<b>純資産合計 / Total Net Assets</b>	9,670	8,922	8,869	9,722	16,591
<b>負債・純資産合計 / Total Liabilities and Net Assets</b>	15,881	13,971	15,646	16,768	24,738

## 連結損益計算書／Consolidated Statements of Operations

MTI Ltd. and Consolidated Subsidiaries

September 30, 2011, 2012, 2013, 2014 and 2015

(百万円／Millions of Yen)

会計年度 / Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
<b>売上高 / Net Sales</b>	32,342	29,382	30,160	30,985	33,461
<b>売上原価 / Cost of Sales</b>	7,571	5,665	5,336	4,988	5,439
売上総利益 / Gross Profit	24,770	23,716	24,824	25,996	28,022
<b>販売費及び一般販管理費 / Selling, General and Administrative Expenses</b>	21,067	22,012	23,675	23,439	23,776
営業利益 / Operating Income	3,702	1,704	1,149	2,557	4,245
<b>営業外収益 / Non-Operating Income</b>	29	30	26	32	56
受取配当金 / Dividends Income	4	4	3	4	6
その他 / Other	25	26	22	27	50
<b>営業外費用 / Non-operating expenses</b>	39	37	55	69	157
支払利息 / Interest Expense	13	9	9	8	4
持分法による投資損失 / Loss on Equity Investments in Affiliates	12	16	30	53	95
株式交付費 / Share issuance cost	—	—	—	—	24
その他 / Other	13	11	16	7	32
経常利益 / Ordinary Income	3,692	1,697	1,119	2,519	4,144
<b>特別利益 / Extraordinary Gains</b>	246	—	93	86	807
<b>特別損失 / Extraordinary Losses</b>	361	739	205	376	504
<b>税引等調整前当期純利益 / Income before Income Taxes</b>	3,578	958	1,008	2,229	4,447
法人税、住民税及び事業税 / Income Taxes (Current)	1,790	686	603	878	1,673
法人税、住民税及び事業税 / Income Taxes (Current)	24	154	(149)	29	78
	—	—	—	—	—
<b>少数株主損益調整前当期純利益 / Income Before Minority Interests</b>	1,763	117	553	1,321	2,694
少数株主損失 / Minority Interests (losses)	(34)	8	36	(16)	87
<b>当期純利益 / Net Income</b>	1,797	109	516	1,337	2,607

## 連結キャッシュ・フロー計算書 / Consolidated Statements of Cash Flows

MTI Ltd. and Consolidated Subsidiaries

September 30, 2011, 2012, 2013, 2014 and 2015

会計年度 / Fiscal Year	(百万円 / Millions of Yen)				
	2011/09	2012/09	2013/09	2014/09	2015/09
<b>営業活動によるキャッシュ・フロー / Cash Flows from Operating Activities</b>	2,986	2,682	3,483	3,600	4,587
税金等調整前当期純利益 / Income before Income Taxes	3,578	958	1,008	2,229	4,447
減価償却費 / Depreciation	1,167	1,434	1,827	1,740	1,348
減損損失 / Depreciation	—	—	—	73	142
のれん償却額 / Amortization of goodwill	111	82	79	134	286
貸倒引当金の増減額 / Increase (Decrease) in Allowance for Doubtful Accounts	35	(102)	(98)	(51)	(42)
コイン等引当金の増減額 / Allowance for Coin Usage	(372)	(76)	(38)	(105)	(42)
退職給付引当金の増減額 / Increase (Decrease) in Provision for Retirement Benefits	95	108	146	(509)	—
退職給付に係る負債の増減額 / Increase (decrease) in net defined benefit liability	—	—	—	659	122
固定資産除却損 / Loss on Retirement of Noncurrent Assets	57	128	118	109	74
投資有価証券評価損益 / Loss (gain) on valuation of securities	75	291	86	137	39
投資有価証券売却損益 / Loss (gain) on sales of securities	—	—	(44)	1	(734)
売上債権の増減額 / Increase in Accounts Receivable - trade	87	1,445	(176)	85	(604)
仕入債務の増減額 / Increase (Decrease) in Notes and Accounts Payable - Trade	(442)	(312)	(291)	34	202
未払金の増減額 / Increase in Account Payable - other	24	392	344	(22)	206
法人税等の還付額(支払額) / Income Taxes Paid	(2,000)	(1,860)	172	(894)	(973)
その他 / Other	644	193	347	(23)	112
<b>投資活動によるキャッシュ・フロー / Cash Flows from Investing Activities</b>	(2,417)	(2,062)	(2,389)	(1,867)	(1,707)
有形固定資産の取得による支出 / Payment for Tangible Fixed Assets	(60)	(30)	(19)	(17)	(34)
無形固定資産の取得による支出 / Payment for Intangible Fixed Assets	(1,642)	(1,772)	(2,112)	(1,677)	(1,394)
投資有価証券の取得による支出 / Payment for Purchases of Investment Securities	(409)	(74)	(3)	(140)	(106)
投資有価証券の売却による収入 / Proceeds from Sales of Investment Securities	8	—	—	15	—
関係会社株式の取得による支出 / Purchase of shares of subsidiaries and associates	—	—	(487)	—	(60)
関係会社株式の売却による収入 / Proceeds from sales of shares of subsidiaries and associates	—	—	226	1	—
連結の範囲の変更を伴う子会社株式の取得による支出 / Purchase of shares of subsidiaries resulting in change in scope of consolidation	(414)	(170)	—	—	(68)
連結の範囲の変更を伴う子会社株式の取得による収入 / Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	—	—	—	26	0
敷金及び保証金の回収による収入 / Proceeds from collection of lease and guarantee deposits	140	1	4	2	0
その他 / Other	(31)	(14)	1	(76)	(42)
<b>財務活動によるキャッシュ・フロー / Cash Flows from Financing Activities</b>	(619)	(1,167)	(414)	(375)	3,921
長期借入れによる収入 / Proceeds from Long-term Debt	—	—	500	99	—
長期借入金の返済による支出 / Repayment of Long-term Debt	(200)	(200)	(99)	—	(7)
株式の発行による収入 / Proceeds from Issuance of Shares	0	—	—	45	4,581
社債の償還による支出 / Redemption of Corporate Bonds	—	—	—	(81)	—
自己株式の売却による収入 / Proceeds from Sales of Treasury Stock	—	30	—	—	—
自己株式の取得による支出 / Payment for Acquisition of Treasury Stock	—	(422)	(297)	(0)	—
配当金の支払額 / Dividends Paid	(467)	(534)	(517)	(439)	(641)
その他 / Other	47	(40)	—	—	(11)
<b>現金及び現金同等物に係る換算差額 / / Foreign Currency Translation Adjustments on Cash and Cash Equivalents</b>	10	1	173	8	24
<b>現金及び現金同等物の増減額 / Net Increase (Decrease) in Cash and Cash Equivalents</b>	(40)	(545)	852	1,366	6,825
<b>現金及び現金同等物の期首残高 / Cash and Cash Equivalents at Beginning of Year</b>	3,099	3,108	2,563	3,416	4,782
<b>現金及び現金同等物の期末残高 / Cash and Cash Equivalents at End of Year</b>	3,108	2,563	3,416	4,782	11,608

## 株式情報 / Stock Information



東証第一部市場 終値ベース / Closing price at TOKYO STOCK EXCHANGE FIRST SECTION

### 株価推移 / Stock Price Trend

会計年度 / Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
高値 / High	463	348	263	560	986
安値 / Low	246	188	168	224	628
終値 / Closing Price	250	188	228	536	819
年間売買高(株) / Yearly Volume (shares)	116,704,400	58,826,400	69,278,000	142,135,600	116,342,500

### 発行済株式数 / Number of Shares Outstanding

会計年度 / Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
期末発行済株式数 / Number of Shares Outstanding at Fiscal Year End	53,475,200	53,475,200	53,475,200	53,621,200	60,226,800

### 1株当たり情報 / Per Share Data

会計年度 / Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
1株当たり純資産 / Net Assets per Share	177.44	167.17	167.32	184.49	281.48
1株当たり当期純利益 / Net Income (Loss) per Share	33.62	2.11	10.25	26.63	48.52
1株当たり配当金 / Cash Dividends per Share	10.0	10.0	6.3	8.5	14.0

\*1 株式情報は以下の株式分割を考慮した数値を記載しています。 / Stock information is based on the number of shares after the stock splits.

当社は2013年4月1日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。 / We conducted a 100-for-1 share split which became effective as of April 1, 2013.

当社は2014年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。 / We conducted a 2-for-1 share split which became effective as of April 1, 2014.

当社は2015年4月1日を効力発生日として普通株式1株につき2株の割合で株式分割を行っています。 / We conducted a 2-for-1 share split which became effective as of April 1, 2015.

### 大株主 (上位10名) / Major Shareholders

(2015年9月30日現在 / As of September 30, 2015)

株主名 / Name of Shareholder	持株数 / Shares	議決権比率 / Controlling Share
前多 俊宏 / Toshihiro Maeta	11,856,400	20.81%
株式会社ケイ・エム・シー / KMC, Inc.	10,096,000	17.72%
株式会社光通信 / HIKARI TSUSHIN, INC.	4,649,000	8.16%
株式会社エムティーアイ / MTI Ltd.	3,260,928	-
日本トラスティ・サービス信託銀行株式会社(信託口) / Japan Trustee Services Bank, Ltd.(Trust account)	3,178,100	5.58%
日本マスタートラスト信託銀行株式会社(信託口) / The Master Trust Bank of Japan, Ltd.(Trust account)	1,338,900	2.35%
日本トラスティ・サービス信託銀行株式会社(信託口9) / Japan Trustee Services Bank, Ltd.(Trust account 9)	1,015,700	1.78%
株式会社昭文社 / Shobunsha Publications, Inc.	672,000	1.18%
CMBL S.A. RE MUTUAL FUNDS	662,400	1.16%
三菱UFJモルガン・スタンレー証券株式会社 / Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.	622,400	1.09%

### 所有者別分布状況 / Composition of Shareholders by Category

	株式数 / Shares	構成比 / (%)
金融 / Financial Institutions	8,156,100	13.54%
金融商品取引業者 / Securities Companies	2,212,705	3.67%
その他法人 / Other Corporations	16,941,400	28.13%
外国法人等 / Foreign Corporations	7,401,528	12.29%
個人・その他 / Individuals and Other	22,254,139	36.95%
自己名義株式 / Treasury Stock	3,260,928	5.41%
合計 / Total	60,226,800	100.00%

### 株主還元指標 / Shareholder Return Data

会計年度 / Fiscal Year	2011/09	2012/09	2013/09	2014/09	2015/09
配当性向 / Payout Ratio	29.7	474.5	61.0	31.9	28.9
総還元性向 / Return to Shareholders Ratio	29.7	835.7	118.4	32.0	30.5

配当性向 = 1株当たり配当金 ÷ 1株当たり当期純利益 × 100

Payout Ratio = Cash Dividends per Share ÷ Net Income per Share × 100

総還元性向 = (配当金総額 + 自社株式取得総額) ÷ 当期純利益 × 100

Return to Shareholders Ratio = (Cash Dividends + Share Buybacks) ÷ Net Income × 100

## 会社概要／Corporate Profile

2015年9月30日現在／As of September 30, 2015

商号	株式会社エムティーアイ	Corporate Name	MTI Ltd.
住所	〒163-1435 東京都新宿区西新宿三丁目20番2号 東京オペラシティタワー35階 03-5333-6789	Head Office	35th Floor, Tokyo Opera City Tower 3-20-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-1435, Japan +81-3-5333-6789
設立	1996年8月12日	Founded	August 12, 1996
従業員数	795 名	Number of Employees	795
資本金	4,947 百万円	Paid in Capital	4,947 million
決算期	9月30日	Fiscal Year End	September 30
会社が発行する株式の総数	179,040,000 株	Number of Shares Authorized	179,040,000 shares
発行済株式総数	60,226,800 株	Number of Shares Outstanding	60,226,800 shares
株主数(自己株式含む)	5,800 名	Number of Shareholders	5,800
単元株式数	100 株	Stock Transaction Unit	100 share
上場市場	東京証券取引所(市場第一部)	Stock Listing	TOKYO STOCK EXCHANGE, FIRST SECTION
証券コード	9438	Stock Code	9438