

# FINANCIAL FACT BOOK 2013

フィナンシャル ファクトブック 2013

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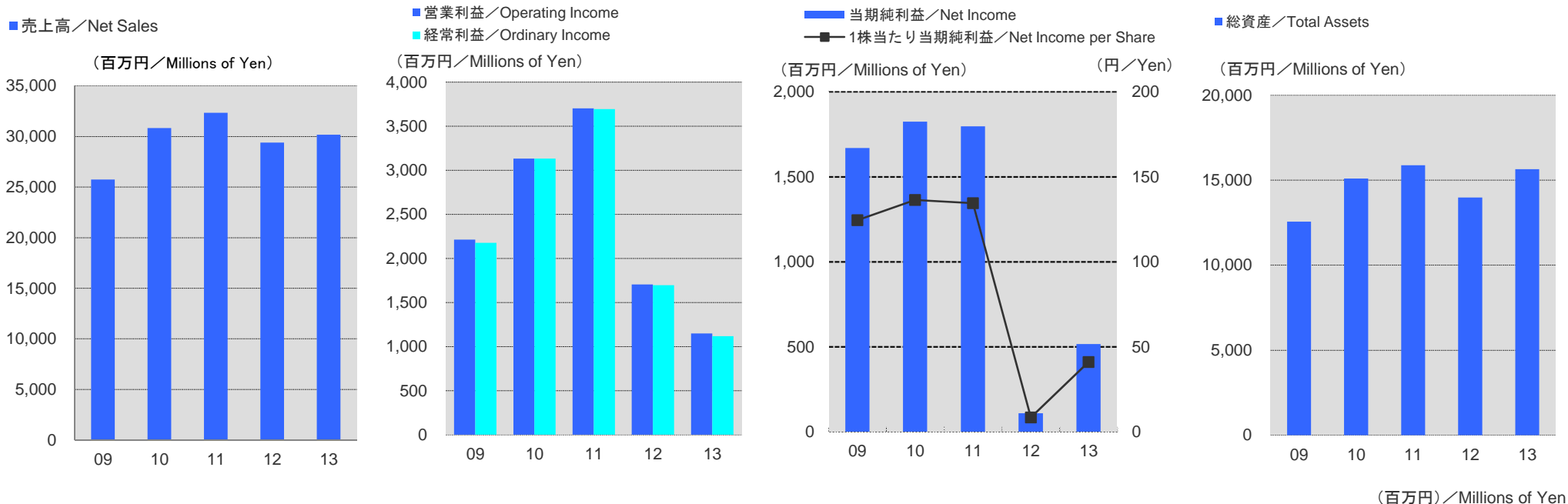
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 株式会社エムティーアイ

MTI Ltd.

# 連結財務ハイライト／Consolidated Financial Highlights



会計年度／Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
売上高／Net Sales	25,732	30,836	32,342	29,382	30,160
売上総利益／Gross Profit	17,812	22,421	24,770	23,716	24,824
営業利益／Operating Income	2,213	3,131	3,702	1,704	1,149
経常利益／Ordinary Income	2,177	3,132	3,692	1,697	1,119
当期純利益／Net Income	1,669	1,824	1,797	109	516
1株当たり当期純利益／Net Income per Share (円／Yen)	124.47	136.30	134.47	8.43	40.99 <sup>*1</sup>
総資産／Total Assets	12,557	15,091	15,881	13,971	15,646
純資産／Net Assets	6,807	8,259	9,670	8,922	8,869
営業活動によるキャッシュ・フロー／Cash Flows from Operating Activities	1,740	3,175	2,986	2,682	3,483
投資活動によるキャッシュ・フロー／Cash Flows from Investing Activities	(1,081)	(1,004)	(2,417)	(2,062)	(2,389)
財務活動によるキャッシュ・フロー／Cash Flows from Financing Activities	(551)	(604)	(619)	(1,167)	(414)

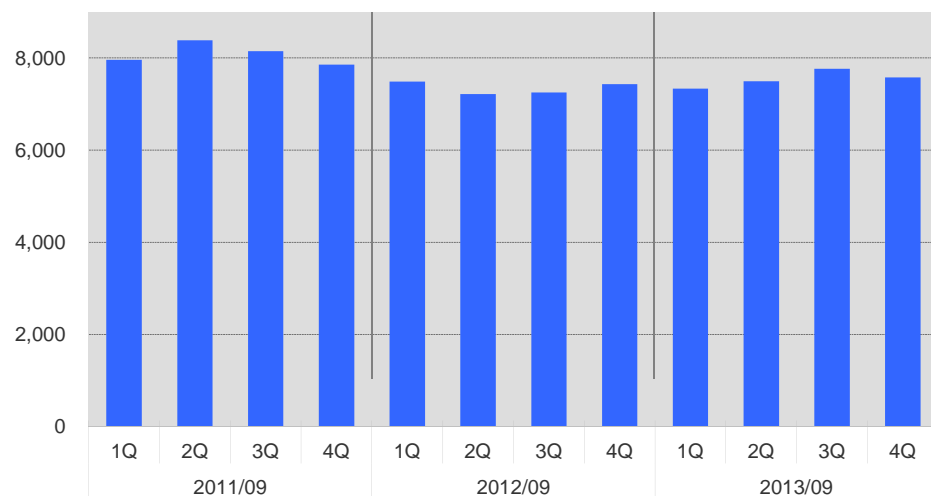
\*1 当社は2013年4月1日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。／We conducted a 100-for-1 share split which became effective as of April 1, 2013.

1株当たり当期純利益は前連結会計年度の期首に当該株式分割が行われたと仮定して算定しています。／Net income per share is calculated on the assumption that this share split was carried out at the beginning of the previous fiscal year.

## 四半期推移(連結)／Quarter by Trend (Consolidated)

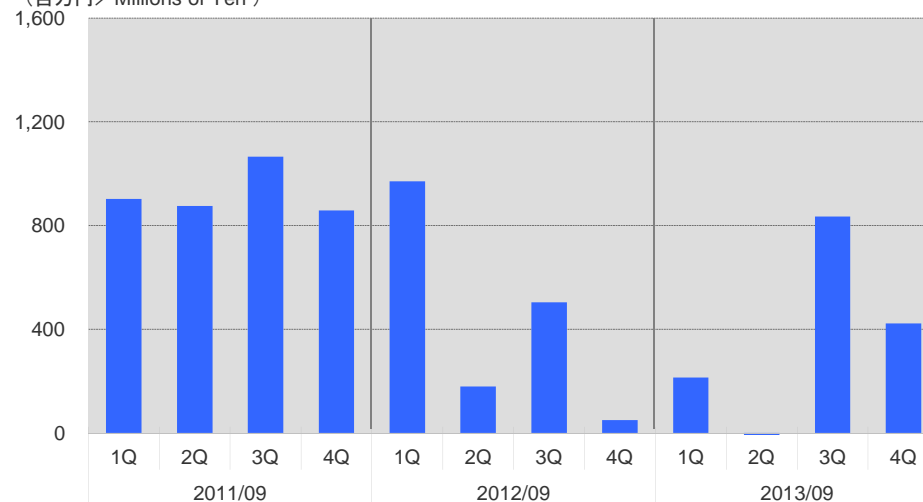
### 売上高／Net Sales

(百万円／Millions of Yen)



### 営業利益／Operating Income

(百万円／Millions of Yen)

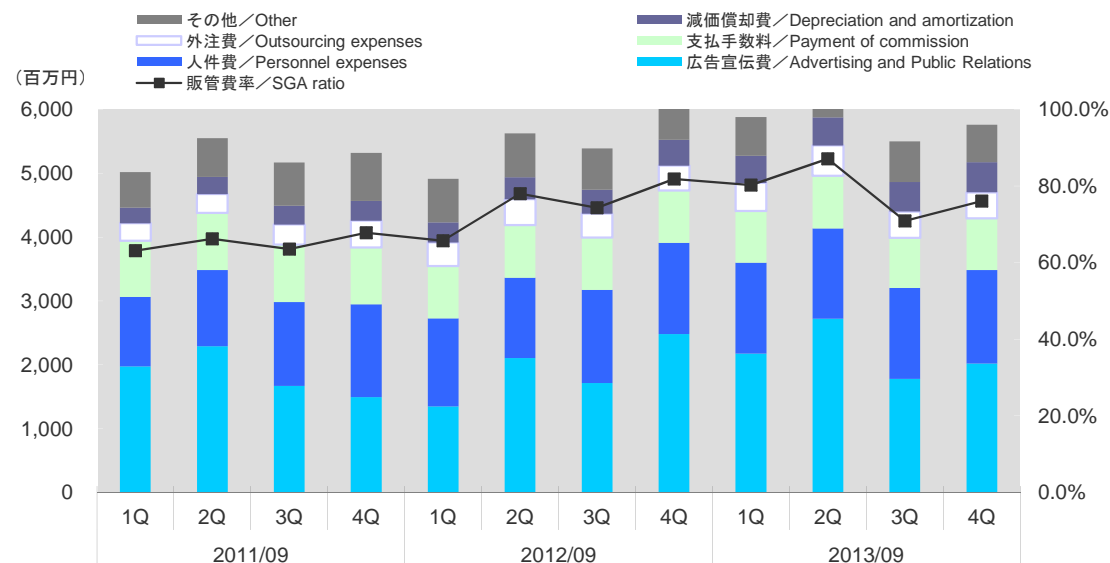
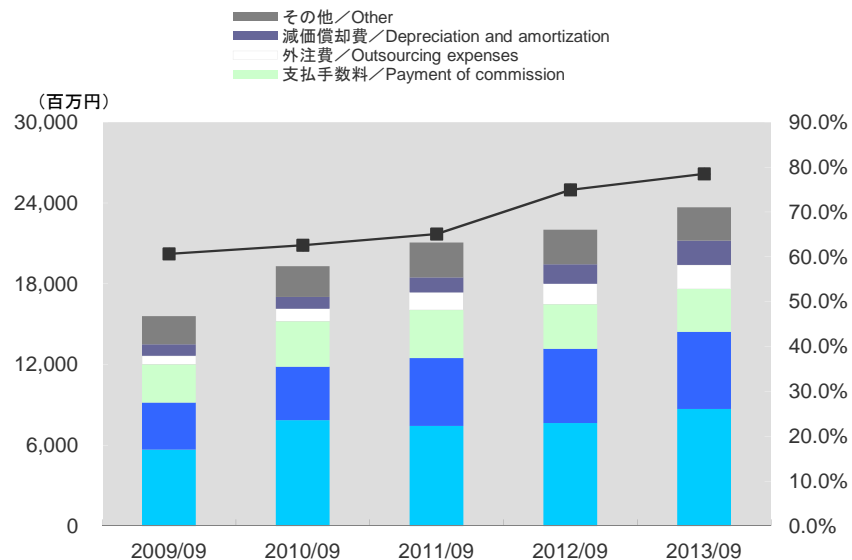


### 会計年度／Fiscal Year

(百万円)／Millions of Yen

	2011/09				2012/09				2013/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
売上高／Net Sales	7,961	8,379	8,146	7,855	7,485	7,215	7,251	7,429	7,331	7,491	7,762	7,575
売上総利益／Gross Profit	5,923	6,424	6,239	6,182	5,887	5,807	5,896	6,125	6,099	6,205	6,334	6,184
営業利益／Operating Income	902	875	1,065	858	970	179	504	49	214	(321)	834	422
経常利益／Ordinary Income	895	871	1,066	859	961	178	506	50	216	(312)	832	384
当期純利益(損失)／Net Income(Loss)	276	646	583	291	183	(6)	234	(301)	185	(306)	443	194
総資産／Total Assets	14,476	14,927	14,901	15,881	14,309	14,868	13,850	13,971	13,877	13,771	15,086	15,646
純資産／Net Assets	8,141	8,803	9,382	9,670	8,871	8,898	9,162	8,922	8,499	8,214	8,714	8,869
営業活動によるキャッシュ・フロー／ Cash Flows from Operating Activities	228	682	466	1,609	508	1,288	(500)	1,387	569	562	1,375	975
投資活動によるキャッシュ・フロー／ Cash Flows from Investing Activities	(575)	(460)	(830)	(552)	(318)	(550)	(658)	(534)	(309)	(580)	(897)	(602)
財務活動によるキャッシュ・フロー／ Cash Flows from Financing Activities	(517)	(49)	5	(57)	(1,016)	(67)	(27)	(56)	(817)	(96)	500	-

## 販売費及び一般管理費内訳／Selling, General and Administrative expenses

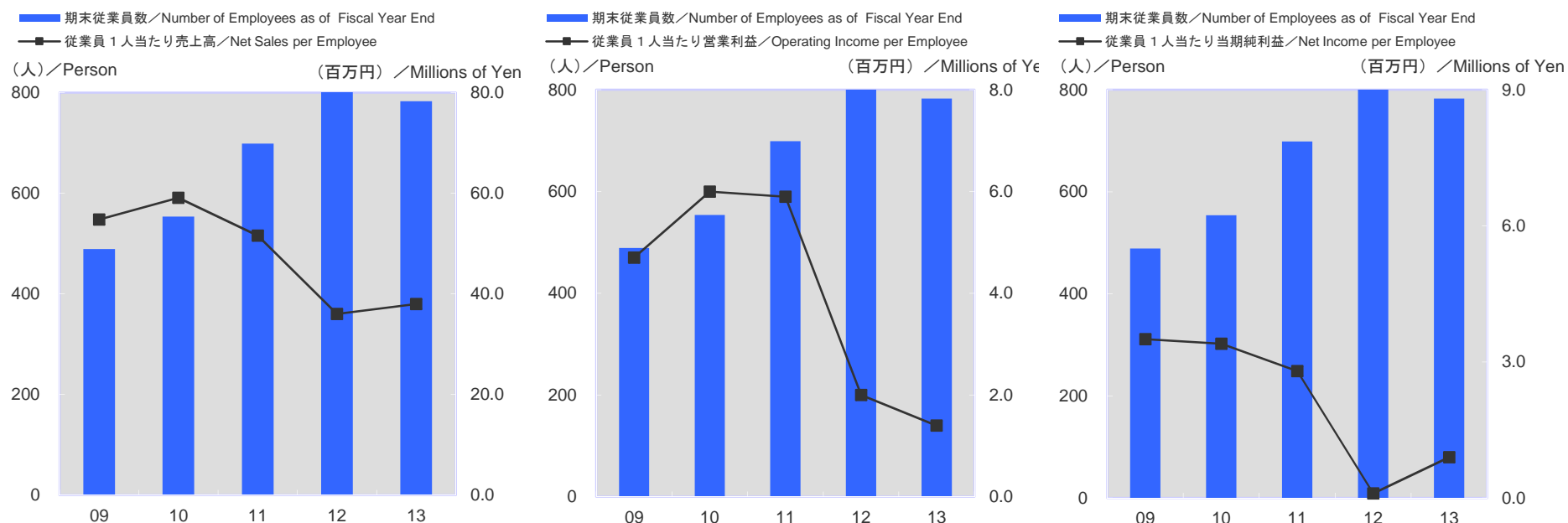


### 広告宣伝費／Advertising and Public Relations

会計年度／ Fiscal Year	(百万円)／Millions of Yen				
	2009/09	2010/09	2011/09	2012/09	2013/09
販売費及び一般管理費／ Selling, General & Administrative	15,599	19,289	21,067	22,012	23,675
広告宣伝費／ Advertising and Public Relations	5,674	7,871	7,436	7,651	8,702
人件費／ Personnel expenses	3,504	3,954	5,047	5,519	5,722
支払手数料／ Payment of commission	2,826	3,379	3,566	3,289	3,227
外注費／ Outsourcing expenses	634	935	1,300	1,543	1,741
減価償却費／ Depreciation and amortization	855	887	1,121	1,434	1,802
その他／ Other	2,104	2,261	2,595	2,573	2,479
			(%)	(%)	(%)
販管费率／ Selling, General & Administrative ratio	60.6%	62.6%	65.1%	74.9%	78.5%
売上高／ Net Sales	25,732	30,836	32,342	29,382	30,160

会計年度／ Fiscal Year	(百万円)／Millions of Yen											
	2011/09				2012/09				2013/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
販売費及び一般管理費／ Selling, General & Administrative	5,021	5,549	5,173	5,323	4,916	5,628	5,391	6,075	5,885	6,527	5,500	5,762
広告宣伝費／ Advertising and Public Relations	1,975	2,293	1,671	1,495	1,348	2,104	1,714	2,483	2,176	2,724	1,780	2,019
人件費／ Personnel expenses	1,090	1,191	1,312	1,452	1,377	1,258	1,457	1,427	1,421	1,412	1,422	1,465
支払手数料／ Payment of commission	876	895	901	892	823	824	821	819	812	823	785	807
外注費／ Outsourcing expenses	275	294	313	417	368	407	376	391	440	476	413	410
減価償却費／ Depreciation and amortization	246	271	294	309	314	343	373	402	424	440	462	474
その他／ Other	556	603	678	756	683	689	647	552	609	649	635	584
			(%)	(%)			(%)	(%)			(%)	(%)
販管费率／ Selling, General & Administrative ratio	63.1%	66.2%	63.5%	67.8%	65.7%	78.0%	74.3%	81.8%	80.3%	87.1%	70.9%	76.1%
売上高／ Net Sales	7,961	8,379	8,146	7,855	7,485	7,215	7,251	7,429	7,331	7,491	7,762	7,575

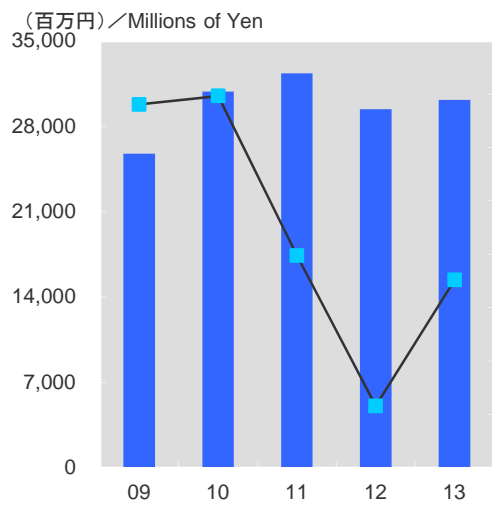
# 従業員1人当たり売上高、営業利益、当期純利益／Net Sales, Operating Income & Net Income per Employee



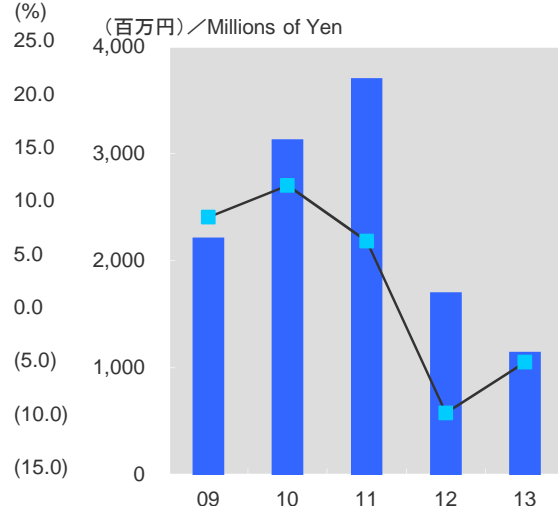
会計年度／Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
期末従業員数／Number of Employees as of Fiscal Year End (人／person)	489	554	699	815	783
従業員1人当たり売上高／Net Sales per Employee	54.8	59.1	51.6	36.0	38.0
従業員1人当たり営業利益／Operating Income per Employee	4.7	6.0	5.9	2.0	1.4
従業員1人当たり当期純利益／Net Income per Employee	3.5	3.4	2.8	0.1	0.9
従業員1人当たり売上高=売上高÷従業員数(期中平均)／Consolidated Net sales per Employee = Net Sales ÷ Average of Beginning and Ending Number of Employee					
従業員1人当たり営業利益=営業利益÷従業員数(期中平均)／Consolidated Operating Income per Employee = Operating Income ÷ Average of Beginning and Ending Number of Employee					
従業員1人当たり当期純利益=当期純利益÷従業員数(期中平均)／Consolidated Net Income per Employee = Net Income ÷ Average of Beginning and Ending Number of Employee					
売上高／Net Sales	25,732	30,836	32,342	29,382	30,160
営業利益／Operating Income	2,213	3,131	3,702	1,704	1,149
当期純利益／Net Income	1,669	1,824	1,797	109	516

# 成長性・収益性／Growth & Profitability

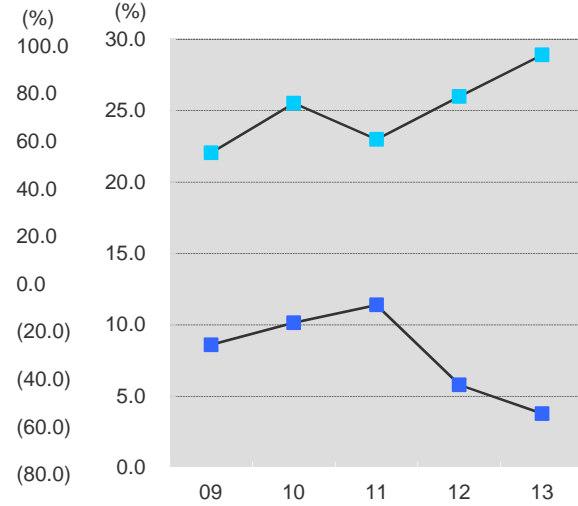
■ 売上高／Net Sales  
 — 売上高成長率／Net Sales Growth Ratio



■ 営業利益／Operating Income  
 — 営業利益成長率／Operating Income Growth Ratio



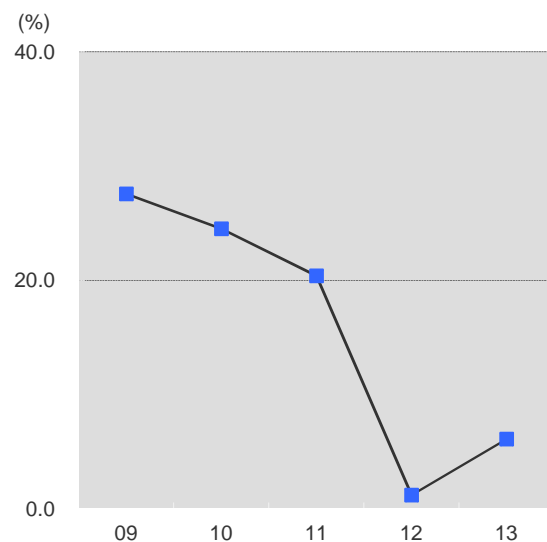
■ 営業利益率／Operating Income Ratio  
 ■ 広告宣伝費率／Advertising and Public Relations Ratio



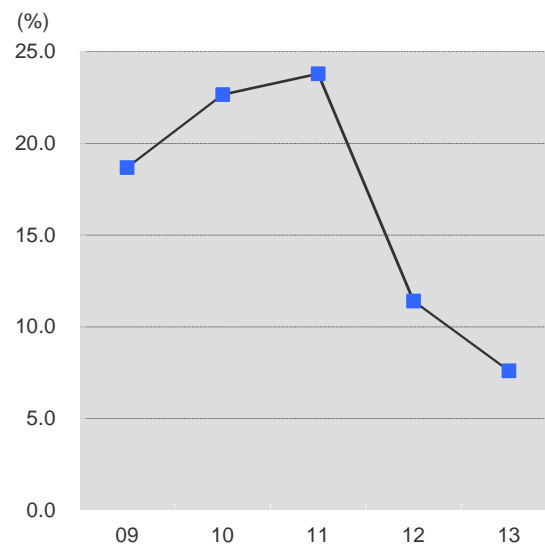
会計年度／Fiscal Year

	2009/09	2010/09	2011/09	2012/09	2013/09
売上高成長率／Net Sales Growth Ratio	19.1	19.8	4.9	(9.2)	2.6
営業利益成長率／Operating Income Growth Ratio	28.2	41.5	18.2	(54.0)	(32.6)
売上原価率／Cost of Sales Ratio	30.8	27.3	23.4	19.3	17.7
売上総利益率／Gross Profit Ratio	69.2	72.7	76.6	80.7	82.3
販管費率／Selling, General & Administrative Expenses Ratio	60.6	62.6	65.1	74.9	78.5
広告宣伝費率／Advertising and Public Relations Ratio	22.1	25.5	23.0	26.0	28.9
営業利益率／Operating Income Ratio	8.6	10.2	11.4	5.8	3.8
	(百万円)／Millions of Yen				
売上高／Net Sales	25,732	30,836	32,342	29,382	30,160
売上原価／Cost of Sales	7,920	8,415	7,571	5,665	5,336
売上総利益／Gross Profit	17,812	22,421	24,770	23,716	24,824
販売費及び一般管理費／Selling, General & Administrative Expenses	15,599	19,289	21,067	22,012	23,675
広告宣伝費／Advertising and Public Relations	5,674	7,871	7,436	7,651	8,702
営業利益／Operating Income	2,213	3,131	3,702	1,704	1,149

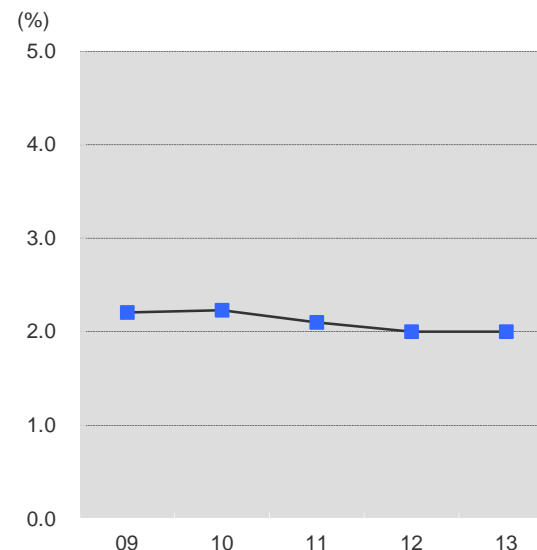
自己資本当期利益率/Return on Equity (ROE)



総資産経常利益率/Return on Asset (ROA)



総資産回転率/Asset Turnover



会計年度/Fiscal Year

		2009/09	2010/09	2011/09	2012/09	2013/09
自己資本当期純利益率/Return on Equity (ROE)	(%)	27.6	24.5	20.4	1.2	6.1
総資産経常利益率/Return on Asset (ROA)	(%)	18.7	22.7	23.8	11.4	7.6
総資産回転率/Asset Turnover	(倍/Times)	2.2	2.2	2.1	2.0	2.0

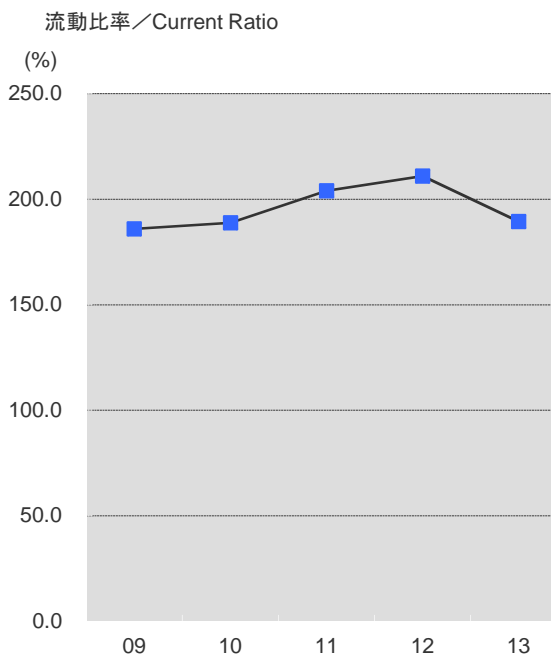
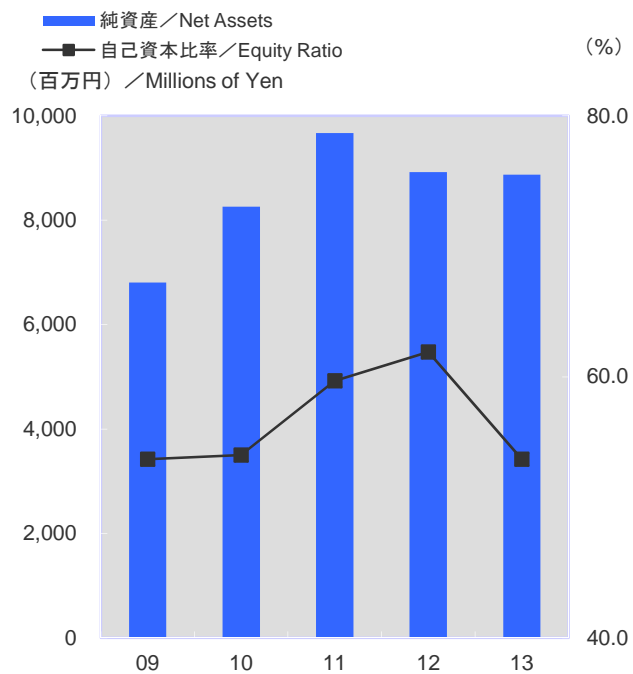
ROE = (当期純利益 ÷ 期中平均自己資本) × 100 / ROE = (Net Income / Average of Beginning and Ending Shareholders' Equity) × 100

ROA = (経常利益 ÷ 期中平均総資産) × 100 / ROA = (Ordinary Income / Average of Beginning and Ending Total Assets) × 100

(百万円) / Millions of Yen

売上高/Net Sales	25,732	30,836	32,342	29,382	30,160
経常利益/Ordinary Income	2,177	3,132	3,692	1,697	1,119
当期純利益/Net Income	1,669	1,824	1,797	109	516
純資産/Net Assets	6,807	8,259	9,670	8,922	8,869
総資産/Total Assets	12,557	15,091	15,881	13,971	15,646

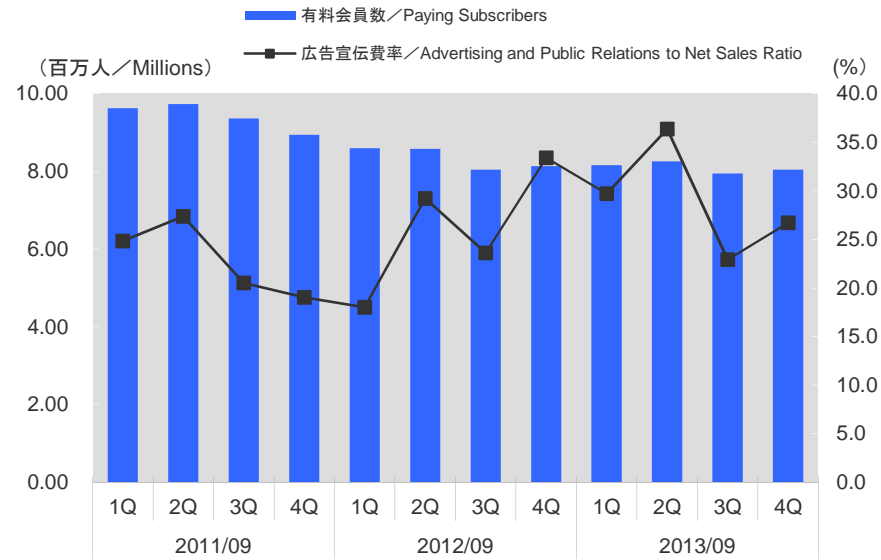
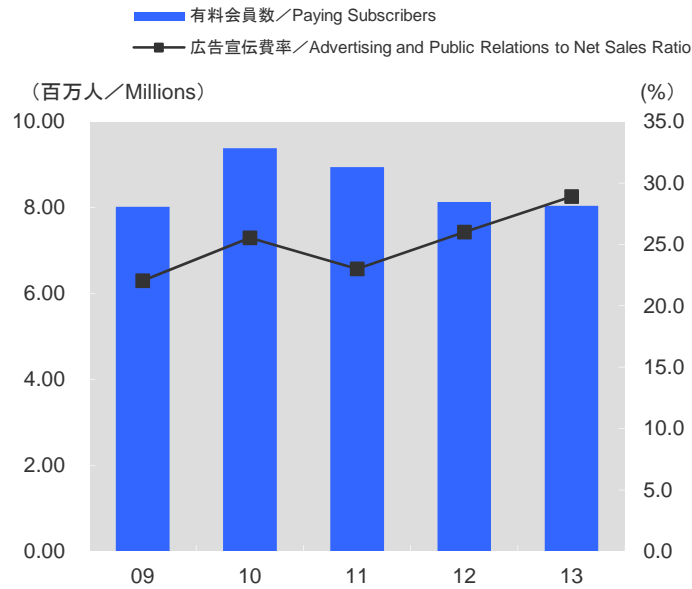
## 安定性 / Stability



会計年度 / Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
自己資本比率 / Equity Ratio	53.7	54.0	59.7	61.9	53.7
流動比率 / Current Ratio	185.9	188.8	203.9	210.9	189.3
	(百万円) / Millions of Yen				
純資産 / Net Assets	6,807	8,259	9,670	8,922	8,869
総資産 / Total Assets	12,557	15,091	15,881	13,971	15,646
流動資産 / Total Current Assets	9,359	11,872	11,470	9,630	10,768
流動負債 / Total Current Liabilities	5,035	6,287	5,626	4,566	5,687



# 事業関連情報 / Key Indicators



## 会員数推移、広告宣伝費 / Paying Subscribers & Advertising and Public Relations

会計年度 / Fiscal Year	(百万人) / Millions				
	2009/09	2010/09	2011/09	2012/09	2013/09
有料会員数 / Paying Subscribers	8.02	9.38	8.94	8.13	8.04
広告宣伝費 / Advertising and Public Relations	5,674	7,871	7,436	7,651	8,702
	(百万円) / Millions of Yen				
広告宣伝費率 / Advertising and Public Relations to Net Sales Ratio	22.1	25.5	23.0	26.0	28.9
	%				
売上高 / Net Sales	25,732	30,836	32,342	29,382	30,160
	(百万円) / Millions of Yen				

会計年度 / Fiscal Year	(百万人) / Millions											
	2011/09				2012/09				2013/09			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
有料会員数 / Paying Subscribers	9.62	9.73	9.36	8.94	8.59	8.58	8.04	8.13	8.16	8.26	7.94	8.04
広告宣伝費 / Advertising and Public Relations	1,975	2,293	1,671	1,495	1,348	2,104	1,714	2,483	2,176	2,724	1,780	2,019
	(百万円) / Millions of Yen											
広告宣伝費率 / Advertising and Public Relations to Net Sales Ratio	24.8	27.4	20.5	19.0	18.0	29.2	23.6	33.4	29.7	36.4	22.9	26.7
	%											
売上高 / Net Sales	7,961	8,379	8,146	7,855	7,485	7,215	7,251	7,429	7,331	7,491	7,762	7,575
	(百万円) / Millions of Yen											

## 連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2009, 2010, 2011, 2012 and 2013

資産の部／Assets

(百万円)／Millions of Yen

会計年度／Fiscal Year

	2009/09	2010/09	2011/09	2012/09	2013/09
<b>流動資産 / Current Assets</b>	9,359	11,872	11,470	9,630	10,768
現金及び預金 / Cash and Deposits	1,532	3,099	3,108	2,563	3,416
売掛金 / Accounts Receivable-Trade	6,733	7,669	7,633	6,188	6,376
前払費用 / Prepaid Expenses	293	259	241	322	278
繰延税金資産 / Deferred Tax Assets	658	789	614	377	414
その他 / Other Current Assets	482	387	242	447	449
貸倒引当金 / Allowance for Doubtful Accounts	(340)	(333)	(370)	(268)	(166)
<b>固定資産 / Fixed Assets</b>	3,197	3,219	4,411	4,340	4,878
<b>有形固定資産 / Tangible Fixed Assets</b>	213	229	253	218	175
建物附属設備 / Leasehold Improvements	281	283	313	329	318
減価償却累計額 / Accumulated Depreciation	(109)	(137)	(164)	(189)	(201)
工具、器具及び備品 / Tools, Furniture and Fixtures	158	192	288	307	253
減価償却累計額 / Accumulated Depreciation	(117)	(108)	(183)	(228)	(195)
<b>無形固定資産 / Intangible Fixed Assets</b>	1,345	1,522	2,338	2,483	2,590
ソフトウェア / Software	1,338	1,511	2,005	2,255	2,346
その他 / Other Intangible Assets	6	11	333	228	243
<b>投資その他の資産 / Investments and Other Assets</b>	1,638	1,467	1,818	1,639	2,112
投資有価証券 / Investments Securities	594	324	643	376	714
敷金及び保証金 / Leasehold Deposits	593	594	462	467	469
繰延税金資産 / Deferred Tax Assets	420	508	656	751	854
その他 / Other	39	50	66	54	87
貸倒引当金 / Allowance for Doubtful Accounts	(9)	(10)	(10)	(10)	(14)
<b>資産の部合計 / Total Assets</b>	12,557	15,091	15,881	13,971	15,646

## 連結貸借対照表／Consolidated Balance Sheets

MTI Ltd. and Consolidated Subsidiaries

September 30, 2009, 2010, 2011, 2012 and 2013

負債の部および純資産／Liabilities and Net Assets

(百万円)／Millions of Yen

会計年度／Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
<b>流動負債／Current Liabilities</b>	5,035	6,287	5,626	4,566	5,687
買掛金／Accounts Payable - Trade	1,974	1,979	1,541	1,233	942
一年内返済予定の長期借入金／Current Portion of Long-term Debt	200	200	200	99	—
一年内償還予定社債／Corporate Bonds Redeemable within one year	—	—	—	62	78
未払金／Account Payable - other	1,123	1,359	1,555	1,964	2,334
未払費用／Accrued Expenses	347	408	451	329	359
未払法人税等／Accrued Income Taxes	432	1,248	1,044	7	637
コイン等引当金／Allowance for Coin Usage	803	869	497	420	382
その他／Other Current Liabilities	154	220	336	447	952
<b>固定負債／Noncurrent Liabilities</b>	715	544	584	482	1,090
長期借入金／Long-term Debt	499	299	99	—	500
長期未払金／Long-term accounts payable-other	—	—	92	51	21
退職給付引当金／Provision for retirement benefits	120	158	254	363	509
転換社債／Convertible Bonds	—	—	61	—	—
負ののれん／Negative Goodwill	95	86	77	67	58
その他／Other Noncurrent Liabilities	0	0	0	0	0
<b>負債合計／Total Liabilities</b>	5,750	6,832	6,210	5,049	6,777
<b>株主資本／Shareholders' Equity</b>	6,704	8,125	9,455	8,637	8,339
資本金／Common Stock	2,535	2,562	2,562	2,562	2,562
資本剰余金／Capital Surplus	3,045	3,072	3,072	3,078	3,078
利益剰余金／Retained Earnings	1,123	2,580	3,819	3,394	3,393
自己株式／Treasury Stock	—	(90)	—	(397)	(695)
<b>評価・換算差額等／Unrealized Gain (Loss) and Translation Adjustment</b>	42	19	32	7	62
その他有価証券評価差額金／Unrealized Gain(Loss) on Available-for-sale Securities	42	21	25	1	40
為替換算調整勘定／Translation Adjustment	—	(1)	6	5	22
<b>新株予約権／Stock Acquisition Rights</b>	59	113	163	211	227
<b>少数株主持分／Minority Interests</b>	—	—	18	64	239
<b>純資産合計／Total Net Assets</b>	6,807	8,259	9,670	8,922	8,869
<b>負債・純資産合計／Total Liabilities and Net Assets</b>	12,557	15,091	15,881	13,971	15,646

## 連結損益計算書／Consolidated Statements of Operations

MTI Ltd. and Consolidated Subsidiaries

September 30, 2009, 2010, 2011, 2012 and 2013

(百万円)／Millions of Yen

会計年度／Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
<b>売上高 / Net Sales</b>	25,732	30,836	32,342	29,382	30,160
<b>売上原価 / Cost of Sales</b>	7,920	8,415	7,571	5,665	5,336
売上総利益 / Gross Profit	17,812	22,421	24,770	23,716	24,824
<b>販売費及び一般販売管理費 / Selling, General and Administrative Expenses</b>	15,599	19,289	21,067	22,012	23,675
営業利益 / Operating Income	2,213	3,131	3,702	1,704	1,149
<b>営業外収益 / Non-Operating Income</b>	18	23	29	30	26
受取配当金 / Dividends Income	3	3	4	4	3
その他 / Other	15	19	25	26	22
<b>営業外費用 / Non-operating expenses</b>	54	22	39	37	55
支払利息 / Interest Expense	20	17	13	9	9
持分法による投資損失 / Loss on Equity Investments in Affiliates	1	—	12	16	30
その他 / Other	32	5	13	11	16
経常利益 / Ordinary Income	2,177	3,132	3,692	1,697	1,119
<b>特別利益 / Extraordinary Gains</b>	26	110	246	—	93
<b>特別損失 / Extraordinary Losses</b>	333	188	361	739	205
<b>税引等調整前当期純利益 / Income before Income Taxes</b>	1,870	3,054	3,578	958	1,008
法人税、住民税及び事業税 / Income Taxes (Current)	419	1,434	1,790	686	603
法人税等調整額 / Income Taxes (Deferred)	(218)	(204)	24	154	(149)
<b>少数株主損益調整前当期純利益 / Income Before Minority Interests</b>	—	—	1,763	117	553
少数株主損失 / Minority Interests (losses)	—	—	(34)	8	36
<b>当期純利益 / Net Income</b>	1,669	1,824	1,797	109	516

## 連結キャッシュ・フロー計算書 / Consolidated Statements of Cash Flows

MTI Ltd. and Consolidated Subsidiaries

September 30, 2009, 2010, 2011, 2012 and 2013

会計年度 / Fiscal Year	(百万円) / Millions of Yen				
	2009/09	2010/09	2011/09	2012/09	2013/09
<b>営業活動によるキャッシュ・フロー / Cash Flows from Operating Activities</b>	1,740	3,175	2,986	2,682	3,483
税金等調整前当期純利益 / Income before Income Taxes	1,870	3,054	3,578	958	1,008
減価償却費 / Depreciation	872	914	1,167	1,434	1,822
貸倒引当金の増減額 / Increase (Decrease) in Allowance for Doubtful Accounts	1	(3)	35	(102)	(98)
コイン等引当金の増減額 / Allowance for Coin Usage	174	66	(372)	(76)	(38)
退職給付引当金の増減額 / Increase (Decrease) in Provision for Retirement Benefits	118	38	95	108	146
固定資産除却損 / Loss on Retirement of Noncurrent Assets	100	70	57	128	118
投資有価証券評価損 / Loss on Devaluation of Investment Securities	19	62	75	291	86
売上債権の増減額 / Increase in Accounts Receivable - trade	(1,285)	(935)	87	1,445	(176)
仕入債務の増減額 / Increase (Decrease) in Notes and Accounts Payable - Trade	397	5	(442)	(312)	(291)
未払金の増減額 / Increase in Account Payable - other	356	236	24	392	344
法人税等の還付額(支払額) / Income Taxes Paid	(785)	(626)	(2,000)	(1,860)	172
その他 / Other	(97)	291	680	275	387
<b>投資活動によるキャッシュ・フロー / Cash Flows from Investing Activities</b>	(1,081)	(1,004)	(2,417)	(2,062)	(2,389)
有形固定資産の取得による支出 / Payment for Tangible Fixed Assets	(14)	(61)	(60)	(30)	(19)
無形固定資産の取得による支出 / Payment for Intangible Fixed Assets	(1,230)	(1,117)	(1,642)	(1,772)	(2,112)
投資有価証券の取得による支出 / Payment for Purchases of Investment Securities	—	(44)	(409)	(74)	(3)
投資有価証券の売却による収入 / Proceeds from Sales of Investment Securities	—	236	8	—	—
連結の範囲の変更を伴う子会社株式の取得 / Purchase of Investments in Subsidiaries Resulting in Change in Scope of Consolidation	—	—	(414)	(170)	—
関係会社株式の取得による支出 / Purchase of Stocks of Subsidiaries and Affiliates	—	—	—	—	(487)
関係会社株式の売却による収入 / Proceeds from Sales of Stocks of Subsidiaries and Affiliates	216	—	—	—	226
敷金及び保証金の回収による収入 / Proceeds from Collection of Lease and Guarantee Deposits	(30)	—	140	1	4
その他 / Other	(22)	(17)	(39)	(14)	1
<b>財務活動によるキャッシュ・フロー / Cash Flows from Financing Activities</b>	(551)	(604)	(619)	(1,167)	(414)
長期借入金の返済による支出 / Repayment of Long-term Debt	(200)	(200)	(200)	(200)	(99)
長期借入金による収入 / Proceeds from Long-term Debt	—	—	—	—	500
社債の償還による支出 / Redemption of Corporate Bonds	(50)	—	—	—	—
株式の発行による収入 / Proceeds from Issuance of Shares	58	54	0	—	—
自己株式の売却による収入 / Proceeds from Sales of Treasury Stock	—	—	—	30	—
自己株式の取得による支出 / Payment for Acquisition of Treasury Stock	(223)	(190)	—	(422)	(297)
配当金の支払額 / Dividends Paid	(135)	(268)	(467)	(534)	(517)
その他 / Other	—	—	47	(40)	—
<b>現金及び現金同等物に係る換算差額 / Foreign Currency Translation Adjustments on Cash and Cash Equivalents</b>	—	—	10	1	173
<b>現金及び現金同等物の増減額 / Net Increase (Decrease) in Cash and Cash Equivalents</b>	108	1,566	(40)	(545)	852
<b>現金及び現金同等物の期首残高 / Cash and Cash Equivalents at Beginning of Year</b>	1,442	1,532	3,099	3,108	2,563
<b>新規連結に伴う現金及び現金同等物の増加額 / Net Increase in Cash and Cash Equivalents</b>	—	—	50	—	—
<b>連結除外に伴う現金及び現金同等物の増減額 / Decrease Resulting from Elimination of a Subsidiary from Scope of Consolidation</b>	(18)	—	—	—	—
<b>現金及び現金同等物の期末残高 / Cash and Cash Equivalents at End of Year</b>	1,532	3,099	3,108	2,563	3,416

## 株式情報 / Stock Information

株価の推移 / Stock Price Trend



ジャスダック市場 終値ベース / Closing price at JASDAQ

### 株価推移 / Stock Price Trend

会計年度 / Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
高値 / High	254,400	246,900	186,500	140,100	1,078
安値 / Low	64,500	88,600	97,300	75,000	650
終値 / Closing Price	243,000	106,100	99,900	75,000	671
年間売買高(株) / Yearly Volume (shares)	152,464	187,010	291,761	146,849	17,319,500

### 発行済株式数 / Number of Shares Outstanding

会計年度 / Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
期末発行済株式数 / Number of Shares Outstanding at Fiscal Year End	134,342	134,388	133,688	133,688	13,368,800

### 1株当たり情報 / Per Share Data

会計年度 / Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
1株当たり純資産 / Net Assets per Share	502.28	609.29	709.73	668.69	669.30
1株当たり当期純利益 / Net Income (Loss) per Share	124.47	136.30	134.47	8.43	40.99
1株当たり配当金 / Cash Dividends per Share	20.00	35.00	40.00	40.00	25.00

\*1 当社は2013年4月1日を効力発生日として普通株式1株につき100株の割合で株式分割を行っています。 / We conducted a 100-for-1 share split which became effective as of April 1, 2013.

1株当たり情報は、株式分割を考慮した金額を記載しています。 / The information per share is for the dividend after this share split.

### 大株主 (上位10名) / Major Shareholders

(2013年9月30日現在 / As of September 30, 2013)

株主名 / Name of Shareholder	持株数 / Shares	議決権比率 / Controlling Share
前多 俊宏 / Toshihiro Maeta	2,931,400	23.35%
株式会社ケイ・エム・シー / KMC, Inc.	2,524,000	20.11%
株式会社光通信 / HIKARI TSUSHIN, INC.	946,200	7.54%
株式会社エムティーアイ / MTI Ltd.	815,100	-
ゴールドマンサックスインターナショナル / Goldman Sachs International	494,908	3.94%
株式会社昭文社 / Shobunsha Publications, Inc.	168,000	1.34%
日本マスタートラスト信託銀行株式会社(信託口) / The Master Trust Bank of Japan, Ltd.(Trust account)	162,500	1.29%
シー エム ビー エル エス エー リ. ミューチャル ファンド / CMBL S.A. RE MUTUAL FUNDS	155,200	1.24%
株式会社パローズ / BAROWS Inc.	121,600	0.97%
株式会社デジマース / DIGIMERCE Inc.	91,900	0.73%

### 所有者別分布状況 / Composition of Shareholders by Category

	株式数 / Shares	構成比 / (%)
金融 / Financial Institutions	297,900	2.23%
金融商品取引業者 / Securities Companies	145,568	1.09%
その他法人 / Other Corporations	4,043,500	30.25%
外国法人等 / Foreign Corporations	1,051,607	7.87%
個人・その他 / Individuals and Other	7,015,125	52.47%
自己名義株式 / Treasury Stock	815,100	6.10%
合計 / Total	13,368,800	100.00%

### 株主還元指標 / Shareholder Return Data

会計年度 / Fiscal Year	2009/09	2010/09	2011/09	2012/09	2013/09
配当性向 / Payout Ratio	16.1	25.7	29.7	474.5	61.0
総還元性向 / Return to Shareholders Ratio	29.5	36.1	29.7	835.7	118.4

配当性向 = 1株当たり配当金 ÷ 1株当たり当期純利益 × 100

Payout Ratio = Cash Dividends per Share ÷ Net Income per Share × 100

総還元性向 = (配当金総額 + 自社株式取得総額) ÷ 当期純利益 × 100

Return to Shareholders Ratio = (Cash Dividends + Share Buybacks) ÷ Net Income × 100

## 会社概要／Corporate Profile

MTI Ltd.

2013年9月30日現在／As of September 30, 2013

商号	株式会社エムティーアイ	Corporate Name	MTI Ltd.
住所	〒163-1435 東京都新宿区西新宿三丁目20番2号 東京オペラシティタワー35階 03-5333-6789	Head Office	35th Floor, Tokyo Opera City Tower 3-20-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-1435, Japan +81-3-5333-6789
設立	1996年8月12日	Founded	August 12, 1996
従業員数	783 名	Number of Employees	783
資本金	2,562 百万円	Paid in Capital	¥2,562 million
決算期	9月30日	Fiscal Year	October 1 - September 30
会社が発行する株式の総数	44,760,000 株	Number of Shares Authorized	44,760,000 shares
発行済株式総数	13,368,800 株	Number of Shares Outstanding	13,368,800 shares
株主数(自己株式含む)	5,279 名	Number of Shareholders	5,279
単元株数	100 株	Stock Transaction Unit	100 share
上場市場	ジャスダック	Stock Listing	JASDAQ
証券コード	9438	Stock Code	9438